

Notice to Proposers

This solicitation may be subject to the County's Wage Requirements law for service contracts. If this solicitation is subject to this law, then it will be indicated on the next page (page 1).

If this solicitation is subject to the Wage Requirements law, then the "Wage Requirements Certification" and, if applicable, the "501(c)(3) Nonprofit Organization's Employee's Wage and Health Insurance Form" (see Attachment G), must be completed and submitted with your proposal. If you fail to submit and complete the required material information on the form(s), your proposal is unacceptable under County law and will be rejected.

Please note the information pertaining to the Wage Requirements law is on Attachment G. Please note for services contracts, you can find the mandatory current per hour rate payable to employees under Section 11B-33A of the County Code by going to the website (www.montgomerycountymd.gov), and clicking on Departments, the General Services, then Office of Procurement. Also, the Wage Requirements law is available at this website.



REQUEST FOR PROPOSALS

RFP #1012283

Professional Auditing Services

September 15, 2011

The Montgomery County Council, Montgomery County, Maryland is soliciting proposals for the provision of the above-referenced services as outlined in this document.

One original and seven (7) copies of your proposal must be submitted in a sealed envelope/package **no later than 3:00 p.m. on Thursday, November 3, 2011** to the Office of Legislative Oversight, Council Office Building, 100 Maryland Avenue, Rockville, Maryland 20850-4166. The sealed proposal package must be clearly marked with the solicitation number, due date, and due time.

There will be an optional pre-submission conference at 3:00 p.m. on Monday, October 10, 2011 in the 6th Floor Conference Room of the Council Office Building, 100 Maryland Avenue, Rockville, MD 20850.

The County **will not** accept fax proposals or proposals sent via e-mail. All faxed or e-mailed proposals will be returned.

Should you have any questions regarding the technical information or the scope of services contained in this solicitation, please contact Leslie Rubin in the Office of Legislative Oversight at (240) 777-7998.

This is a Services Contract (see Section A, Services Contract):

X

or

This is not a Services Contract (disregard Section A, Services Contract):

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Montgomery County, Maryland

Acknowledgment Page

ACKNOWLEDGMENT

The Offeror must include a signed acknowledgment that all the terms and conditions of the offer may, at the County Council's option, be made applicable in any contract issued as a result of this solicitation. Offers that do not include such an acknowledgment may be rejected. Executing and returning (with the offer) the acknowledgment shown below may satisfy this requirement.

The undersigned agrees that all the terms and conditions of this solicitation and offer may, at the County Council's option, be made applicable in any contract issued as a result of this solicitation.

Business Firm's Typed Name: _____

Name and Title of Person
Authorized to Sign Proposal: _____

Signature: _____ Date: _____

Corporate Attestation or SEAL *here*

Signature: _____ Date: _____
(Corporate officer other than above)

Name and Title of Person
Attesting to Authorized Signature: _____

NAME AND SIGNATURE REQUIREMENTS FOR PROPOSALS AND CONTRACTS

The correct legal business name of the Offeror must be used in all contracts. A trade name (i.e., a shortened or different name under which the firm does business) should not be used when the legal name is different. Corporations must have names that comply with State Law. The Offeror's signature must conform to the following:

- Where the Offeror is a corporation, a corporate seal is required.
- Where the Offeror is a partnership, at least one general partner must sign.
- Where the Offeror is a sole proprietor, the owner of the company must sign.

By submitting a proposal under this Solicitation, the Offeror agrees that the Montgomery County Council has within 120 days after the due date in order to accept the proposal.

ACKNOWLEDGMENT OF SOLICITATION AMENDMENTS

The Offeror acknowledges receipt of the following amendment(s) to the solicitation:

Amendment Number	Date

SECTION A - INSTRUCTIONS, CONDITIONS AND NOTICES

The following provisions are applicable to this solicitation:

1. ACCEPTANCE TIME

By submitting a proposal under this solicitation, the Offeror agrees that the Montgomery County Council has within 120 days after the due date in order to accept the proposal. The County Council reserves the right to reject, as unacceptable, any offer that specifies less than 120 days of acceptance time. Upon mutual agreement between the County Council and the Offeror, the acceptance time for the Offeror's proposal may be extended.

2. ACKNOWLEDGMENT

The Offeror is to include a signed acknowledgment indicating agreement with all the terms and conditions of the solicitation.

3. CONFIDENTIAL INFORMATION

Some material to be reviewed by the Contractor in performance of a contract will be of a confidential or proprietary nature. The Contractor must not divulge such confidential or proprietary information to any party other than the County Council or other County officials directly involved.

4. CONTRACT DOCUMENTS

The following documents will be incorporated into the contract resulting from this solicitation:

- a. General Conditions of Contract Between County Council & Contractor,
- b. Minority Business Program & Offeror's Representation,
- c. Minority-Owned Business Addendum to the General Conditions of Contract Between County Council & Contractor,
- d. Minority, Female, Disabled Person Subcontractor Performance Plan, and
- e. Offeror's Certification of Cost & Price (for contracts above \$100,000).

5. CONTRACTOR STAFF

Key personnel (partner, managers, supervisors, and seniors) of the Contractor's staff will be expected to work at the level of effort proposed by the Contractor unless a change is authorized by the Office of Legislative Oversight. The Contractor must notify the Contract Administrator in writing if it becomes necessary to replace any of the key personnel. The Contractor must provide the resumes for new personnel assigned to the work, and the new personnel's qualifications and experience must be at least equal to those of the replaced staff. The Contract Administrator must approve the personnel change in writing prior to the change taking place.

6. COUNCIL IS THE PRINCIPAL CLIENT

Section 315 of the Montgomery County Charter states:

“The Council shall contract with, or otherwise employ, a certified public accountant to make annually an independent post-audit of all financial records and actions of the County, its officials and employees. The complete report of the audit shall be presented to the Council and copies of it shall be made available to the public.”

The County Council is the principal client and as such will enter into written contracts with firms selected to perform auditing services. The Council, through the Audit Committee, must be kept fully informed of any problems and issues arising during the course of any audits, as well as progress being made on completion of the audits.

SECTION A - INSTRUCTIONS, CONDITIONS AND NOTICES (continued)

7. DETERMINATION OF RESPONSIBILITY

The Offeror has the burden of demonstrating affirmatively its responsibility in connection with this solicitation. A debarred potential Offeror must automatically be considered non-responsible in connection with this solicitation. The County Council reserves the right to consider an Offeror non-responsible who has previously failed to perform properly or to complete, in a timely manner, contracts of a similar nature, or if investigation shows the Offeror unable to perform the requirements of the contract.

An Offeror may be requested at any time by the Director, Office of Legislative Oversight to provide additional information, references and other documentation and information that relate to the determination of responsibility. Failure of an Offeror to furnish requested information may constitute grounds for a finding of non-responsibility of the prospective Offeror.

The County Council may deny the award, renewal, or assignment of a contract to or for any Offeror who is in default of payment of any money due the County.

The factors which may be considered in connection with a determination of responsibility include:

- a. The ability, capacity, organization, facilities, and skill of the Offeror to perform the contract or provide the goods or services required;
- b. The ability of the Offeror to perform the contract or provide the services within the time specified without delay, interruption, or interference;
- c. The integrity, reputation, and experience of the Offeror, and its key personnel;
- d. The quality of performance of previous contracts or services for the County or other entities. Past unsatisfactory performance, for any reason, is sufficient to justify a finding of non-responsibility;
- e. The sufficiency of financial resources of the Offeror to perform the contract or provide the services;
- f. The certification of an appropriate accounting system, if required by the contract type;
- g. A bid bond and the Offeror's evidence of ability to furnish a performance bond may be considered evidence of responsibility; and
- h. Past debarment by the County or other entity.

8. ISSUING OFFICE AND POINT-OF-CONTACT

This Request for Proposal (RFP) is issued by the Montgomery County Council's Audit Committee on behalf of the County Council. The person identified below has the responsibility and authority to perform the functions of the Contract Administrator for this Contract.

Name: Leslie Rubin
Title: Audit Contract Administrator
Address: Office of Legislative Oversight
Council Office Building
100 Maryland Avenue, Room 509
Rockville, Maryland 20850-4166
Telephone: (240) 777-7998

During any prolonged absence of the designated Contract Administrator, the Director of the Office of Legislative Oversight will serve as the alternate Contract Administrator. Unless the Council President changes this delegation of authority, in writing, no other person is authorized to perform the functions of the Contract Administrator for this Contract.

SECTION A - INSTRUCTIONS, CONDITIONS AND NOTICES (continued)

9. JOINT PROCUREMENT

The following entities within Montgomery County must be able to purchase directly from any contracts resulting from this solicitation:

Maryland-National Capital Park & Planning Commission (M-NCPPC)
Montgomery Community College (MCC)
Montgomery County Public Schools (MCPS)
Montgomery County Revenue Authority
Montgomery County Housing Opportunities Commission (HOC)
Washington Suburban Sanitary Commission (WSSC)
Municipalities & Special Tax Districts in Montgomery County

While this solicitation is prepared on behalf of the Legislative Branch of Montgomery County, it is intended to apply for the benefit of the Executive Branch of Montgomery County and the above-named entities as though they were expressly named throughout the document. Each of these entities may purchase from the successful Offeror under the same prices and services of the contract with the County Council, in accordance with each entity's respective laws and regulations, or an entity may choose not to procure from the successful Offeror at the entity's sole discretion. If the Executive Branch or one of the above-named entities elects to purchase under the contract, the price shall be determined by using unit costs and other pertinent costs that are provided in the offer. Montgomery County Government shall not be held liable for any costs, payments, or damages incurred by the above jurisdictions.

10. LATE PROPOSALS

Responses to this solicitation received after the date and time specified in the solicitation are considered late and may not, under any circumstances, be considered for any award resulting from the solicitation.

11. MINORITY, FEMALE, DISABLED PERSON PROGRAM COMPLIANCE

Under County law, this solicitation is subject to the Montgomery County Code and the Minority-Female-Disabled Person (MFD) procurement program. Further information regarding the County's MFD program is contained within this solicitation (see Attachment D entitled "Minority-owned Business Addendum to General Conditions of Contract Between County Council and Contractor" and its companion document entitled "Minority, Female, Disabled Person Subcontractor Performance Plan").

12. OPTIONAL PRE-SUBMISSION CONFERENCE

If a Pre-Submission Conference is held, it is optional, though highly recommended that prospective Offerors attend. For information regarding the date, time, and place of the conference, please see the cover letter of this solicitation.

13. OTHER CONTRACTS WITH THE COUNTY

Any additional work during the period of any contract which the selected firm or its affiliates propose to perform for Montgomery County, Maryland, over and above the auditing services specified in this RFP will be subject to the prior written concurrence of the County Council. The concurrence will be expressed through the Management and Fiscal Policy Committee after verifying that there is no conflict of interest or unfair advantage.

14. PAYMENT TERMS

The County's payment terms are net thirty (30) days.

SECTION A - INSTRUCTIONS, CONDITIONS AND NOTICES (continued)

15. PROPOSALS

Sealed proposals are due by 3:00 p.m. on Thursday, November 3, 2011 in the Office of Legislative Oversight, Council Office Building, 100 Maryland Avenue, Room 509, Rockville, Maryland 20850-4166, for the purchase of supplies, material, equipment and/or services in accordance with the instructions, terms, conditions and work statement (scope of services) set forth in this solicitation. Proposals must be returned in a sealed envelope, and clearly marked with the RFP number, due date, and time. Proposals received after the time specified will be returned unopened to the Offeror. The County Council will not be responsible for proposals received after the due date, due to premature or late deliveries, postal/courier delays, or opening of a proposal if it is improperly addressed or identified.

16. PROPOSAL WITHDRAWAL/MODIFICATION

Proposals may be withdrawn or may be modified by the Offeror upon receipt of a written request received before the time specified for due date and due time. Requests to withdraw or modify an Offeror's proposal received after the solicitation due date and time will not be considered.

17. PROPRIETARY & CONFIDENTIAL INFORMATION

This is to notify prospective Offerors that the County Council has unlimited data rights regarding proposals submitted in response to its solicitations. Unlimited data rights mean that the County Council has the right to use, disclose, reproduce, prepare derivative works, distribute copies to the public, or perform publicly and display publicly any information submitted by Offerors in response to this or any solicitation issued by the County Council. However, information that is deemed to be confidential commercial or financial information as defined by the Maryland Information Act, State Government Article 10-617 will be exempted from disclosure if the submitter can show that release of such information would cause substantial competitive harm to the submitter's competitive position. It is the responsibility of the Offeror to clearly identify each part of his/her offer that is confidential commercial or financial information by stamping the bottom right-hand corner of each pertinent page with one inch bold face letters stating the words "confidential" or "proprietary." The Offeror agrees that any portion of the proposal that is not stamped as proprietary or confidential will be deemed not to be proprietary or confidential.

18. PROTESTS

Any Offeror who is aggrieved in connection with a formal solicitation and wishes to challenge a decision regarding the formal solicitation must file and deliver a written protest to the Director, Office of Legislative Oversight no later than ten (10) days after the closing date for this solicitation. Protests should be filed as early in the solicitation process as possible to enable timely correction of irregularities; however, protests must not be filed and accepted after the expiration of the 10-day deadline. Any tardy protest must be dismissed by the Director, Office of Legislative Oversight.

Each protest must contain the following information:

- a. An identification of the solicitation from the County;
- b. The name, address and telephone number of the Offeror protesting;
- c. A statement supporting the standing of the Offeror to file a protest;
- d. Specification of all grounds for the protest, including:
 - A submission of detailed facts and all relevant documents,
 - A citation to relevant language in the solicitation, regulations, or law relied upon, and
 - All other matters which the Offeror contends support the protest;
- e. Factual allegations regarding information not appearing on the face of the solicitation or offer must be supported by affidavit based on personal knowledge;
- f. If proposal preparation costs are sought, the protestant must provide by affidavit based on personal knowledge;
- g. Evidence supporting the costs claimed.

SECTION A - INSTRUCTIONS, CONDITIONS AND NOTICES (continued)

The burden of production of all relevant evidence, data, and documents, and the burden of persuasion to support the protest is on the Offeror making the protest.

19. QUALIFICATION OF OFFERORS

Offerors may be required to furnish satisfactory evidence that they are qualified and regularly engaged in performing the services for which they are submitting a proposal and maintain a regularly established place of business. An authorized representative of the County Council may visit any prospective contractor's plant, place of business or place where the services are performed to determine ability, capacity, reliability, financial stability and other factors necessary to perform the contract. If so requested, an Offeror may be required to submit information about its reputation, past performance, business and financial capability and other factors that demonstrate that the Offeror is capable of satisfying the County Council's needs and requirements for a specific contract.

20. QUESTIONS

All technical and non-technical questions pertaining to this solicitation should be directed to the individual whose name appears on the Request For Proposal cover sheet.

21. SERVICES CONTRACT (County Code 11B-33A)

Under County law, a solicitation for a contractor to provide services is subject to the Montgomery County Code regarding compliance with certain wage requirements payable to the Contractor's employees. Additional information regarding the County's wage requirements is contained within this solicitation (see Attachment G - "Wage Requirements for Services Contracts Addendum to The General Conditions of Contract between County Council and Contractor" and its companion document entitled "Wage Requirements Certification"). If Contractor fails to submit and complete the required material information on the Wage Requirements Certification form, its proposal is unacceptable under County law and will be rejected.

22. SOLICITATION AMENDMENTS

In the event that an amendment to this solicitation is issued, all solicitation terms and conditions will remain in effect unless they are specifically changed by the amendment. Offerors must acknowledge receipt of such solicitation amendments, to the place designated, and prior to the hour and date specified in the solicitation (or as amended) for receipt of offers. Offerors may acknowledge solicitation amendments by one of the following:

- a. By returning one signed copy of the amendment either with your solicitation or by sending it separately to the Office of Legislative Oversight.
- b. By acknowledging receipt of the amendment on the Acknowledgment (see page 5) submitted.
- c. By stating that the amendment is acknowledged in a signed letter that refers to the solicitation and amendment numbers.

23. SOLICITATION PREPARATION EXPENSES

All costs incurred in the preparation and submission of solicitations will be borne by the Offeror and shall not be incurred in anticipation of receiving reimbursement from the County.

24. VERBAL EXPLANATIONS

Verbal explanations or instructions given by a Montgomery County employee to an Offeror in regard to this solicitation will not be binding on the County. Any information given to an Offeror in response to a request will be furnished to all Offerors as an amendment to this solicitation, if such information is deemed necessary for the preparation of solicitations, or if the lack of such information would be detrimental to the uninformed Offerors. Such amendments, only when issued by the Director, Office of Legislative Oversight, will be considered as being binding on the County.

SECTION A - INSTRUCTIONS, CONDITIONS AND NOTICES (continued)

25. VERIFICATION AND AUDITS

The Contractor and all subcontractors must maintain for a period of five years, books, records, documents, and other evidence directly pertinent to the performance of work under this contract (“audit documentation”), in accordance with appropriate accounting procedures and generally accepted government auditing standards. The Contractor must make audit documentation available, upon written request, in a timely manner to other auditors or reviewers in accordance with generally accepted government auditing standards. At the County’s request, the Contractor must provide proper facilities within its offices during normal business hours, for purposes of making audit documentation available to such other auditors or reviewers.

END SECTION A - INSTRUCTIONS, CONDITIONS AND NOTICES

SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR

1. ACCOUNTING SYSTEM AND AUDIT, ACCURATE INFORMATION

The contractor certifies that all information the contractor has provided or will provide to the County is true and correct and can be relied upon by the County Council in awarding, modifying, making payments, or taking any other action with respect to this contract including resolving claims and disputes. Any false or misleading information is a ground for the County Council to terminate this contract for cause and to pursue any other appropriate remedy. The contractor certifies that the contractor's accounting system conforms with generally accepted accounting principles, is sufficient to comply with the contract's budgetary and financial obligations, and is sufficient to produce reliable financial information.

Representatives of the County Council may examine the contractor's and any first-tier subcontractor's records to determine and verify compliance with the contract and to resolve or decide any claim or dispute arising under this contract. The contractor and any first-tier subcontractor must grant the County access to these records at all reasonable times during the contract term and for 3 years after final payment. If the contract is supported to any extent with federal or state funds, the appropriate federal or state authorities may also examine these records. The contractor must include the preceding language of this paragraph in all first-tier subcontracts.

2. AMERICANS WITH DISABILITIES ACT

The contractor agrees to comply with the nondiscrimination requirements of Titles II and III, and other provisions, of the Americans with Disabilities Act of 1990, Pub. Law 101-336, and ADA Amendments Act of 2008, Pub. Law 110-325, as amended, currently found at 42 U.S.C., § 12101, et seq.

3. APPLICABLE LAWS

This contract must be construed in accordance with the laws and regulations of Maryland and Montgomery County. The contractor must, without additional cost to the County, pay any necessary fees and charges, obtain any necessary licenses and permits, and comply with applicable federal, state and local laws, codes and regulations. For purposes of litigation involving this contract, except for contract Disputes discussed in paragraph 8 below, exclusive venue and jurisdiction must be in the Circuit Court for Montgomery County, Maryland or in the District Court of Maryland for Montgomery County.

Contractor and all of its subcontractors must comply with the provisions of County Code §11B-35A and must not retaliate against a covered employee who discloses an illegal or improper action described in §11B-35A. Furthermore, an aggrieved covered employee under §11B-35A is a third-party beneficiary under this Contract, who may by civil action recover compensatory damages including interest and reasonable attorney's fees, against the contractor or one of its subcontractors for retaliation in violation of that Section. (Effective June 28, 2010).

Contractor and all of its subcontractors must provide the same benefits to an employee with a domestic partner as provided to an employee with a spouse, in accordance with County Code §11B-33D. An aggrieved employee, is a third-party beneficiary who may, by civil action, recover the cash equivalent of any benefit denied in violation of §11B-33D or other compensable damages. (Effective January 1, 2011).

4. ASSIGNMENTS AND SUBCONTRACTS

The contractor may not assign or transfer this contract, any interest herein or any claim hereunder, except as expressly authorized in writing by the County Council. Unless performance is separately and expressly waived in writing by the County Council, an assignment does not release the contractor from responsibility for performance of this contract. Unless otherwise provided in the contract, the contractor may not contract with any other party for furnishing any of the materials or services herein contracted for without the written approval of the County Council. Any subcontract for any work hereunder must comport with the terms of this Contract and County law, and must include any other terms and conditions that the County deems necessary to protect its interests.

SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR (continued)

5. CHANGES

The County Council may unilaterally change the work, materials and services to be performed. The change must be in writing and within the general scope of the contract. The contract will be modified to reflect any time or money adjustment the contractor is entitled to receive. Contractor must bring to the Contract Administrator, in writing, any claim about an adjustment in time or money resulting from a change, within 30 days from the date the County Council issued the change in work, or the claim is waived. Any failure to agree upon a time or money adjustment must be resolved under the "Disputes" clause of this contract. The contractor must proceed with the prosecution of the work as changed, even if there is an unresolved claim. No charge for any extra work, time or material will be allowed, except as provided in this section.

6. CONTRACT ADMINISTRATION

- A. In accordance with the Montgomery County Code Section 29A-5(b)(9), the Office of Legislative Oversight (OLO) will administer the contract. The contract administrator, subject to paragraph B below, is the Office representative designated by the Director of OLO and is authorized to:
- (1) serve as liaison between the County and the contractor;
 - (2) give direction to the contractor to ensure satisfactory and complete performance;
 - (3) monitor and inspect the contractor's performance to ensure acceptable timeliness and quality;
 - (4) serve as records custodian for this contract, including wage and prevailing wage requirements;
 - (5) accept or reject the contractor's performance;
 - (6) furnish timely written notice of the contractor's performance failures to the County Council and County Attorney, as appropriate;
 - (7) prepare required reports;
 - (8) approve or reject invoices for payment;
 - (9) recommend contract modifications or terminations to the Director, Department of General Services;
 - (10) issue notices to proceed; and
 - (11) monitor and verify compliance with any MFD Performance Plan.
- B. The contract administrator is NOT authorized to make determinations (as opposed to recommendations) that alter, modify, terminate or cancel the contract, interpret ambiguities in contract language, or waive the County Council's contractual rights.

7. COST & PRICING DATA

The contractor must provide cost & pricing data at the Council's request. The contractor guarantees that any cost & pricing data provided to the County will be accurate and complete. The contractor grants Council representatives access to all books, records, documents, and other supporting data in order to permit adequate evaluation of the contractor's proposed price(s). The contractor also agrees that the price to the County Council, including profit or fee, may, at the option of the County Council, be reduced to the extent that the price was based on inaccurate, incomplete, or noncurrent data supplied by the contractor.

SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR (continued)

8. DISPUTES

Any dispute arising under this contract that is not disposed of by agreement must be decided under the Montgomery County Code and the Montgomery County Procurement Regulations. Pending final resolution of a dispute, the Contractor must proceed diligently with contract performance. Subject to subsequent revocation or alteration by the Director, Department of General Services, the head of the County department, office or agency ("Department Head") of the contract administrator is the designee of the Director, Department of General Services, for the purpose of dispute resolution. The Department Head or his/her designee, must forward to the Director, Department of General Services, a copy of any written resolution of a dispute. The Department Head may delegate this responsibility to another person (other than the contract administrator). A contractor must notify the contract administrator of a claim in writing, and must attempt to resolve a claim with the contract administrator prior to filing a dispute with the Director, Department of General Services or designee. The contractor waives any dispute or claim not made in writing and received by the Director, Department of General Services, within 30 days of the event giving rise to the dispute or claim, whether or not the contract administrator has responded to a written notice of claim or resolved the claim. The Director, Department of General Services, must dismiss a dispute that is not timely filed. A dispute must be in writing, for specific relief, and any requested relief must be fully supported by affidavit of all relevant calculations, including cost and pricing information, records, and other information. At the County's option, the contractor agrees to be made a party to any related dispute involving another contractor.

9. DOCUMENTS, MATERIALS AND DATA

All documents materials or data developed as a result of this contract are the County's property. The County has the right to use and reproduce any documents, materials, and data, including confidential information, used in the performance of, or developed as a result of, this contract. The County may use this information for its own purposes, including reporting to state and federal agencies. The contractor warrants that it has title to or right of use of all documents, materials or data used or developed in connection with this contract. The contractor must keep confidential all documents, materials, and data prepared or developed by the contractor or supplied by the County.

10. DURATION OF OBLIGATION

The contractor agrees that all of contractor's obligations and warranties, including all requirements imposed by the Minority Owned Business Addendum to these General Conditions, if any, which directly or indirectly are intended by their nature or by implication to survive contractor performance, do survive the completion of performance, termination for default, termination for convenience, or termination by mutual consent of the contract.

11. ENTIRE AGREEMENT

There are no promises, terms, conditions, or obligations other than those contained in this contract. This contract supersedes all communications, representations, or agreements, either verbal or written, between the parties hereto, with the exception of express warranties given to induce the County Council to enter into the contract.

SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR (continued)

12. ETHICS REQUIREMENTS/POLITICAL CONTRIBUTIONS

The contractor must comply with the ethics provisions contained in Chapters 11B and 19A, Montgomery County Code, which include the following:

- A. a prohibition against making or offering to make certain gifts. Section 11B-51(a).
- B. a prohibition against kickbacks. Section 11B-51(b).
- C. a prohibition against a person engaged in a procurement from employing or offering to employ a public employee. Section 11B-52 (a).
- D. a prohibition against a contractor that is providing a recommendation to the County from assisting another party or seeking to obtain an economic benefit beyond payment under the contract. Section 11B-52 (b)
- E. a restriction on the use of confidential information obtained in performing a contract. Section 11B-52 (c).
- F. a prohibition against contingent fees. Section 11B-53.

Furthermore, the contractor specifically agrees to comply with Sections 11B-51, 11B-52, 11B-53, 19A-12, and/or 19A-13 of the Montgomery County Code.

In addition, the contractor must comply with the political contribution reporting requirements currently codified under Title 14 of the Election Law, Annotated Code of Maryland.

13. GUARANTEE

- A. Contractor guarantees for one year from acceptance, or for a longer period that is otherwise expressly stated in the County Council's written solicitation, all goods, services, and construction offered, including those used in the course of providing the goods, services, and/or construction. This includes a guarantee that all products offered (or used in the installation of those products) carry a guarantee against any and all defects for a minimum period of one year from acceptance, or for a longer period stated in the County Council's written solicitation. The contractor must correct any and all defects in material and/or workmanship that may appear during the guarantee period, or any defects that occur within one (1) year of acceptance even if discovered more than one (1) year after acceptance, by repairing, (or replacing with new items or new materials, if necessary) any such defect at no cost to the County Council and to the County Council's satisfaction.
- B. Should a manufacturer's or service provider's warranty or guarantee exceed the requirements stated above, that guarantee or warranty will be the primary one used in the case of defect. Copies of manufacturer's or service provider's warranties must be provided upon request.
- C. All warranties and guarantees must be in effect from the date of acceptance by the County Council of the goods, services, or construction.
- D. The contractor guarantees that all work shall be accomplished in a workmanlike manner, and the contractor must observe and comply with all Federal, State, County and local laws, ordinances and regulations in providing the goods, and performing the services or construction.
- E. Goods and materials provided under this contract must be of first quality, latest model and of current manufacture, and must not be of such age or so deteriorated as to impair their usefulness or safety. Items that are used, rebuilt, or demonstrator models are unacceptable, unless specifically requested by the County Council in the Specifications.

14. HAZARDOUS AND TOXIC SUBSTANCES

Manufacturers and distributors are required by federal "Hazard Communication" provisions (29 CFR 1910.1200), and the Maryland "Access to Information About Hazardous and Toxic Substances" Law, to label each hazardous material or chemical container, and to provide Material Safety Data Sheets to the purchaser. The contractor must comply with these laws and must provide the County Council with copies of all relevant documents, including Material Safety Data Sheets, prior to performance of work or contemporaneous with delivery of goods.

SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR (continued)

15. HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT (HIPAA) COMPLIANCE

In addition to the provisions stated above in Section 3. "Applicable Laws," contractor must comply with all requirements in the federal Health Insurance Portability and Accountability Act (HIPAA), to the extent that HIPAA is applicable to this contract. Furthermore, contractor must enter into the County's standard Business Associate Agreement or Qualified Service Organization Agreement when contractor or the County, as part of this contract, may use or disclose to one another, to the individual whose health information is at issue, or to a third-party, any protected health information that is obtained from, provided to, made available to, or created by, or for, the contractor or the County.

16. IMMIGRATION REFORM AND CONTROL ACT

The contractor warrants that both the contractor and its subcontractors do not, and shall not, hire, recruit or refer for a fee, for employment under this contract or any subcontract, an alien while knowing the alien is an unauthorized alien, or any individual without complying with the requirements of the federal Immigration and Nationality laws, including any verification and record keeping requirements. The contractor further assures the County Council that, in accordance with those laws, it does not, and will not, discriminate against an individual with respect to hiring, recruitment, or referral for a fee, of an individual for employment or the discharge of an individual from employment, because of the individual's national origin or, in the case of a citizen or prospective citizen, because of the individual's citizenship status.

17. INCONSISTENT PROVISIONS

Notwithstanding any provisions to the contrary in any contract terms or conditions supplied by the contractor, this General Conditions of Contract document supersedes the contractor's terms and conditions, in the event of any inconsistency.

18. INDEMNIFICATION

The contractor is responsible for any loss, personal injury, death and any other damage (including incidental and consequential) that may be done or suffered by reason of the contractor's negligence or failure to perform any contractual obligations. The contractor must indemnify and save the County harmless from any loss, cost, damage and other expenses, including attorney's fees and litigation expenses, suffered or incurred due to the contractor's negligence or failure to perform any of its contractual obligations. If requested by the County, the contractor must defend the County in any action or suit brought against the County arising out of the contractor's negligence, errors, acts or omissions under this contract. The negligence of any agent, subcontractor or employee of the contractor is deemed to be the negligence of the contractor. For the purposes of this paragraph, County includes its boards, agencies, agents, officials and employees.

19. INDEPENDENT CONTRACTOR

The contractor is an independent contractor. The contractor and the contractor's employees or agents are not agents of the County Council or the County.

20. INSPECTIONS

County Council representatives have the right to monitor, inspect and evaluate or test all supplies, goods, services, or construction called for by the contract at all reasonable places (including the contractor's place of business) and times (including the period of preparation or manufacture).

SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR (continued)

21. INSURANCE

Prior to contract execution by the County Council, the proposed awardee/contractor must obtain at its own cost and expense the insurance specified in the applicable table (See Tables A and B) or attachment to these General Conditions, with one or more insurance company(s) licensed or qualified to do business in the State of Maryland and acceptable to the County's Division of Risk Management. Contractor must keep this insurance in full force and effect during the term of this contract, including all extensions. Unless expressly provided otherwise, Table A is applicable to this contract. The insurance must be evidenced by one or more Certificate(s) of Insurance and, if requested by the County, the proposed awardee/contractor must provide a copy of any and all insurance policies to the County. At a minimum, the proposed awardee/contractor must submit to the Contract Administrator one or more Certificate(s) of Insurance prior to award of this contract, and prior to any contract modification extending the term of the contract, as evidence of compliance with this provision. The contractor's insurance must be primary. Montgomery County, MD, including its officials, employees, agents, boards, and agencies, must be named as an additional insured on all liability policies. Thirty days written notice to the County of cancellation or material change in any of the policies is required, unless a longer period is required by applicable law. In no event may the insurance coverage be less than that shown on the applicable table, attachment, or contract provision for required insurance. The Director, Office of Legislative Oversight, may waive the requirements of this section, in whole or in part.

**SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL &
CONTRACTOR (continued)**

TABLE A. - INSURANCE REQUIREMENTS

(See Paragraph #21 Under the General Conditions of Contract between County and Contractor)

	<u>CONTRACT DOLLAR VALUES (IN \$1,000's)</u>			
	<u>Up to 50</u>	<u>Up to 100</u>	<u>Up to 1,000</u>	<u>Over 1,000</u>
Workers Compensation (for contractors with employees)				
Bodily Injury by Accident (each)	100	100	100	See Attachment
Disease (policy limits)	500	500	500	
Disease (each employee)	100	100	100	
Commercial General Liability minimum combined single limit for bodily injury and property damage per occurrence, including contractual liability, premises and operations, and independent contractors	300	500	1,000	See Attachment
Minimum Automobile Liability (including owned, hired and non-owned automobiles)				
Bodily Injury each person	100	250	500	See Attachment
each occurrence	300	500	1,000	
Property Damage each occurrence	300	300	300	
Professional Liability* for errors, omissions and negligent acts, per claim and aggregate, with one year discovery period and maximum deductible of \$25,000	250	500	1,000	See Attachment
<u>Certificate Holder</u>				
Montgomery County Maryland (Contract #)				
Office of Procurement				
Rockville Center				
255 Rockville Pike, Suite 180				
Rockville, Maryland 20850-4166				

*Professional services contracts only

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SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR (continued)

TABLE B. - INSURANCE REQUIREMENTS

(See Paragraph #21 Under the General Conditions of Contract between County and Contractor)

	<u>Up to 50</u>	<u>Up to 100</u>	<u>Up to 1,000</u>	<u>Over 1,000</u>
Commercial General Liability minimum combined single limit for bodily injury and property damage per occurrence, including contractual liability, premises and operations, independent contractors, and product liability	300	500	1,000	See Attachment

Certificate Holder

Montgomery County Maryland (Contract #)
Office of Procurement
Rockville Center
255 Rockville Pike, Suite 180
Rockville, Maryland 20850-4166

(Remainder of Page Intentionally Left Blank)

SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR (continued)

22. INTELLECTUAL PROPERTY APPROVAL AND INDEMNIFICATION - INFRINGEMENT

If contractor will be preparing, displaying, publicly performing, reproducing, or otherwise using, in any manner or form, any information, document, or material that is subject to a copyright, trademark, patent, or other property or privacy right, then contractor must: obtain all necessary licenses, authorizations, and approvals related to its use; include the County in any approval, authorization, or license related to its use; and indemnify and hold harmless the County related to contractor's alleged infringing or otherwise improper or unauthorized use. Accordingly, the contractor must protect, indemnify, and hold harmless the County from and against all liabilities, actions, damages, claims, demands, judgments, losses, costs, expenses, suits, or actions, and attorneys' fees and the costs of the defense of the County, in any suit, including appeals, based upon or arising out of any allegation of infringement, violation, unauthorized use, or conversion of any patent, copyright, trademark or trade name, license, proprietary right, or other related property or privacy interest in connection with, or as a result of, this contract or the performance by the contractor of any of its activities or obligations under this contract.

23. NON-CONVICTION OF BRIBERY

The contractor hereby declares and affirms that, to its best knowledge, none of its officers, directors, or partners or employees directly involved in obtaining contracts has been convicted of bribery, attempted bribery, or conspiracy to bribe under any federal, state, or local law.

24. NON-DISCRIMINATION IN EMPLOYMENT

The contractor agrees to comply with the non-discrimination in employment policies and/ or provisions prohibiting unlawful employment practices in County contracts as required by Section 11B-33 and Section 27-19 of the Montgomery County Code, as well as all other applicable state and federal laws and regulations regarding employment discrimination.

The contractor assures the County Council that, in accordance with applicable law, it does not, and agrees that it will not, discriminate in any manner on the basis of race, color, religious creed, ancestry, national origin, age, sex, marital status, disability, or sexual orientation.

The contractor must bind its subcontractors to the provisions of this section.

25. PAYMENTS

No payment by the County may be made, or is due, under this contract, unless funds for the payment have been appropriated and encumbered by the Montgomery County Council. Under no circumstances will the County Council pay the contractor for legal fees. The contractor must not proceed to perform any work (provide goods, services, or construction) prior to receiving written confirmation that the County Council has appropriated and encumbered funds for that work. If the contractor fails to obtain this verification from the Contract Administrator prior to performing work, the County Council has no obligation to pay the contractor for the work.

If this contract provides for an additional contract term for contractor performance beyond its initial term, continuation of contractor's performance under this contract beyond the initial term is contingent upon, and subject to, the appropriation of funds and encumbrance of those appropriated funds for payments under this contract. If funds are not appropriated and encumbered to support continued contractor performance in a subsequent fiscal period, contractor's performance must end without further notice from, or cost to, the County Council. The contractor acknowledges that the County Executive has no obligation to recommend, and the County Council has no obligation to appropriate, funds for this contract in subsequent fiscal years. Furthermore, the County Council has no obligation to encumber funds to this contract in subsequent fiscal years, even if appropriated funds may be available. Accordingly, for each subsequent contract term, the contractor must not undertake any performance under this contract until the contractor receives a purchase order or contract amendment from the County Council that authorizes the contractor to perform work for the next contract term.

SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL & CONTRACTOR (continued)

26. PERSONAL PROPERTY

All furniture, office equipment, equipment, vehicles, and other similar types of personal property specified in the contract, and purchased with funds provided under the contract, become the property of the County upon the end of the contract term, or upon termination or expiration of this contract, unless expressly stated otherwise.

27. TERMINATION FOR DEFAULT

The County Council may terminate the contract in whole or in part, and from time to time, whenever the County Council determines that the contractor is:

- (a) Defaulting in performance or is not complying with any provision of this contract;
- (b) Failing to make satisfactory progress in the prosecution of the contract; or
- (c) Endangering the performance of this contract.

The County Council will provide the contractor with a written notice to cure the default. The termination for default is effective on the date specified in the County Council's written notice. However, if the County Council determines that default contributes to the curtailment of an essential service or poses an immediate threat to life, health, or property, the County Council may terminate the contract immediately upon issuing oral or written notice to the contractor without any prior notice or opportunity to cure. In addition to any other remedies provided by law or the contract, the contractor must compensate the County Council for additional costs that foreseeably would be incurred by the County Council, whether the costs are actually incurred or not, to obtain substitute performance. A termination for default is a termination for convenience if the termination for default is later found to be without justification.

28. TERMINATION FOR CONVENIENCE

This contract may be terminated by the County Council, in whole or in part, upon written notice to the contractor, when the County Council determines this to be in its best interest. The termination for convenience is effective on the date specified in the County Council's written notice. Termination for convenience may entitle the contractor to payment for reasonable costs allocable to the contract for work or costs incurred by the contractor up to the date of termination. The contractor must not be paid compensation as a result of a termination for convenience that exceeds the amount encumbered to pay for work to be performed under the contract.

29. TIME

Time is of the essence.

30. WORK UNDER THE CONTRACT

Work may not commence under this contract until all conditions for commencement are met, including execution of the contract by both parties, compliance with insurance requirements, encumbrance of funds, and issuance of any required notice to proceed.

31. WORKPLACE SAFETY

The contractor must ensure adequate health and safety training and/or certification, and must comply with applicable federal, state and local Occupational Safety and Health laws and regulations.

END SECTION B - GENERAL CONDITIONS OF CONTRACT BETWEEN COUNTY COUNCIL AND CONTRACTOR

SECTION C - SCOPE OF SERVICES

BACKGROUND

Introduction. Montgomery County, Maryland is the most populated and affluent jurisdiction in the state. The County contains 497 square miles and approximately 971,000 people. For the 2010 fall enrollment, 144,014 pupils were registered in the County's schools. The median household income (in 2008) was \$98,531. In February 2011, the County's labor force totaled approximately 511,000, with an unemployment rate of 5.1%.

The Charter, the governing authority of the County, provides for separate legislative and executive branches of government. Legislative power is vested in an elected County Council and executive power in an elected County Executive. Under the County Charter, the County Executive develops and recommends budget proposals and the Council authorizes expenditures and sets property tax rates. It is the fiscal policy of Montgomery County to balance the budget, such that no deficit is planned or incurred.

The Charter provides for an annual six-year Public Services Program, Operating Budget, Capital Budget, and biennial six-year Capital Improvements Program (CIP). These budgets and plans provide the basis for understanding, coordinating, and controlling County government expenditures and programs. County Government program areas include:

- Education,
- Public safety,
- Public works and transportation,
- Culture and recreation,
- Health and human services,
- Community development and housing,
- Environment, and
- General government services.

Financial Reporting. For financial reporting purposes, the County's reporting entity consists of: (1) the primary government, and (2) component unit organizations, including:

- Montgomery County Public Schools,
- Montgomery Community College,
- Housing Opportunities Commission of Montgomery County,
- Montgomery County Revenue Authority, and
- Bethesda Urban Partnership, Inc.

Additionally, the following organizations are included in the Montgomery County, Maryland reporting entity as joint ventures:

- Montgomery County's portion of the Maryland-National Capital Park and Planning Commission,
- Washington Suburban Sanitary Commission,
- Washington Suburban Transit Commission,
- Washington Metropolitan Area Transit Authority,
- Metropolitan Washington Council of Governments, and
- Northeast Maryland Waste Disposal Authority.

SECTION C - SCOPE OF SERVICES (continued)

Montgomery County's basic financial statements include three components: government-wide financial statements, fund financial statements, and notes to the financial statements. The focus in the fund financial statements is on the major funds, with major funds reported separately and all other funds combined into a single, aggregated presentation. The County has the following three types of funds:

- **Governmental Funds** – Most of the County's basic services are included in Governmental Funds. The three major governmental funds are the General Fund, Debt Service Fund, and Capital Projects Fund.
- **Proprietary Funds** – Proprietary Funds consist of enterprise funds and internal service funds. The County has three major enterprise funds, including liquor control, solid waste disposal and collection, and parking lot districts. The internal service funds account for the provision of liability and property insurance coverage, employee health benefits, motor pool services, and central duplicating services.
- **Fiduciary Funds** – Fiduciary Funds are used to account for resources held for the benefit of parties outside the government. They consist of pension and other employee benefit trusts, an investment trust, private purpose trusts, and agency funds.

The County prepares and presents its Comprehensive Annual Financial Report (CAFR) consistent with Generally Accepted Accounting Principles for governments, as set forth by the Governmental Accounting Standards Board (GASB). Montgomery County, Maryland has received the Government Finance Officers Association's (GFOA) Certificate of Achievement for Excellence in Financial Reporting 41 times, more than any other county in the nation.

The County also manages and accounts for its Operating and Capital Budgets in accordance with Generally Accepted Accounting Principles. Montgomery County received the GFOA Distinguished Budget Presentation award consecutively since 1984, the year the program was established.

Pension and Deferred Compensation Benefits. The County sponsors two cost-sharing multiple-employer pension plans, in which other agencies and political subdivisions have the right to elect participation. The County prepares a separate Comprehensive Annual Financial Report (CAFR) for the Montgomery County Employee Retirement Plans.

The Employees' Retirement System of Montgomery County is a defined benefit pension plan. The plan is closed to employees hired on or after October 1, 1994 (except public safety bargaining unit employees). The Guaranteed Retirement Income Plan, a cash balance plan option, covers non-public safety and certain public safety (non-bargaining unit) employees hired on or after October 1, 1994 who elect to participate. The plan's assets are exclusively managed by the Board of Investment Trustees, which consists of thirteen trustees and functions as part of the County. The annual contribution required for this plan is based on an actuarial valuation.

The Employees' Retirement Savings Plan, a defined contribution plan, also covers non-public safety and certain public safety (non-bargaining unit) employees hired on or after October 1, 1994 who elect to participate. The Board of Investment Trustees selects a slate of investment options for participating employees in the RSP.

All component unit organizations participate in various pension plans, either directly in their own plan or through participation in pension systems of Montgomery County or the State of Maryland. The Housing Opportunities Commission and Montgomery County Revenue Authority participate in the Employees' Retirement System or Employees' Retirement Savings Plan of Montgomery County.

The County sponsors the Montgomery County Deferred Compensation Plan pursuant to Section 457 of the Internal Revenue Code. The assets are held in trust for the sole benefit of participants and their beneficiaries. Trust responsibilities are assigned to the Board of Investment Trustees.

SECTION C - SCOPE OF SERVICES (continued)

INTENT

The intent of this solicitation is to procure professional auditing services, including:

Independent audit of the basic financial statements of Montgomery County and independent audit of the basic financial statements of the Montgomery County Employee Retirement Plans, and independent audit of the basic financial statements of the Montgomery County Union Employees Deferred Compensation Plan, and additional services related to reviews, tests, and certifications.

WORK STATEMENT

- a) **Basic Financial Statements Audit** – The Contractor must audit the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of Montgomery County. The Contractor must prepare an Independent Auditors' Report to express opinions on the basic financial statements. The Contractor's opinion may place reliance on reports issued by other Contractors as they relate to component units.
- b) **Single Audit** – As required by Federal OMB Circular A-133, the Contractor must 1) examine the Montgomery County Report on Expenditures of Federal Awards, 2) complete the auditor's portion of the Single Audit Act data collection form, and 3) review internal accounting and administrative controls. The Contractor must prepare Independent Auditors' Reports on:
 - Compliance and Internal Control Over Financial Reporting Based on an Audit of Financial Statements in Accordance with Government Auditing Standards,
 - Compliance with Requirements Applicable to Each Major Program, Internal Control Over Compliance, and Schedule of Expenditures of Federal Awards in Accordance with OMB Circular A-133,
 - Status of prior year findings and questioned costs, and
 - Schedule of findings and questioned costs.
- c) **Agreed-Upon Procedures for the Chief Financial Officer's Annual Certification of Financial Assurance Mechanisms for Local Government Owners and Operators of Municipal Solid Waste Landfill Facilities** – To comply with Environmental Protection Agency requirements, the Contractor must review and perform agreed-upon procedures to the Chief Financial Officer's Annual Certification of Financial Assurance Mechanisms for Local Government Owners and Operators of Municipal Solid Waste Landfill Facilities. The Contractor must prepare an Independent Auditors' Report on Applying Agreed-Upon Procedures.
- d) **Maryland State Uniform Financial Report** – The Contractor must review and attest to the County's uniform financial report submitted to the Maryland State Division of Fiscal Services, and transmit completed forms as required.
- e) **Arbitrage** – The Contractor will review and report on the calculation of rebate amount under the U.S. Treasury arbitrage rebate requirements (if applicable).
- f) **Management Letter** – The Contractor must prepare a management letter to submit to the County Council at the completion of the annual audit of the basic financial statements of the County. The Contractor must include comments, recommendations, and suggested improvements in accounting procedures, internal controls, management actions, and other relevant areas.
- g) **Government Finance Officers Association (GFOA) Certificate of Achievement for Excellence in Financial Reporting** – The Contractor must assist the County to ensure that the County's Comprehensive Annual Financial Report (CAFR) complies with the GFOA standards for the Certificate of Achievement. The specific standards require financial disclosure greater than is required under generally accepted accounting principles.

SECTION C - SCOPE OF SERVICES (continued)

- h) **Fiscal Year Closing** – The Contractor must participate in the annual planning meeting with the component units included in the Montgomery County, Maryland reporting entity. The annual planning meeting involves discussing the fiscal year closing process and identifying any issues that may impact the timing of the closing. The Contractor must specifically discuss any mandated or proposed reporting changes that would apply to the current fiscal year and subsequent fiscal years.

Note: A separate price sheet is required for items a) through h) listed above. See Attachment page H1.

- i) **Agreed-Upon Procedures for the National Transit Database (NTD) Report** – The Contractor must apply agreed-upon procedures to the National Transit Database Report prepared by Montgomery County to assist the County to evaluate whether the information included in the Federal Funding Allocation Statistics Form conforms with Federal Transit Administration requirements. The Contractor must prepare an Independent Auditors' Report on applying agreed-upon procedures to the NTD Report's Federal Funding Allocation Statistics Form. Note: A separate price sheet is required for this activity. See Attachment page H2.
- j) **9-1-1 System Audit** – The Contractor must conduct an audit of the Schedule of Revenues and Expenditures of the County's 9-1-1 System. The Contractor must submit a Schedule of Revenues and Expenditures. The Contractor must prepare an Independent Auditors' Report to express opinions on the Schedule of Revenues and Expenditures. Note: A separate price sheet is required for this activity. See Attachment page H3.
- k) **Optional Work** – The County Council, acting through the Audit Committee, may select areas for special attention by the Contractors. Additionally, the County's Department of Finance may request consulting services on specific financial reporting requirements. As required, the County Council will amend the contract to include optional work. Optional work may include:
- **Auditing Services** – The County may require additional audits or audit related services. These professional services shall be delivered only upon specific authorization of the Contract Administrator, as evidenced by the issuance of a notice-to-proceed.
 - **Accounting Services** – The County may require professional accounting services from the Contractor to 1) assist with the close of the County's books, 2) assist with preparation of draft schedules to support each fund and draft financial statements, and 3) provide other related professional services. These services shall be delivered only upon specific authorization of the Contract Administrator, as evidenced by the issuance of a notice-to-proceed.
 - **Comfort or Consent Letters** – The County may require that the Contractor perform tests and analyses, in accordance with generally accepted auditing standards, to issue a comfort or consent letter authorizing the County to use the Auditors' opinion in County debt offering documents. These services shall be delivered only upon specific authorization of the County's Director of Finance, as evidenced by the issuance of a notice-to-proceed.

Note: A separate price sheet is required for the optional work listed above. See Attachment page H4.

SECTION C - SCOPE OF SERVICES (continued)

- l) **Employee Retirement Plans Financial Statements Audit** – The Contractor must audit the Comprehensive Annual Financial Report of the County Employee Retirement Plans in sufficient detail to render an opinion that the financial statements present fairly in all material respects, the financial position of the retirement funds. The Contractor must prepare an Independent Auditors' Report to express opinions on the financial statements.
- m) **Management Letter** – The Contractor must prepare a management letter to submit to the County Council at the completion of the annual audit of the financial statements of the Retirement Plans. The Contractor must include comments, recommendations, and suggested improvements in accounting procedures, internal controls, management actions, and other relevant areas.
- n) **Government Finance Officers Association (GFOA) Certificate of Achievement for Excellence in Financial Reporting** – The Contractor must assist the County to ensure that the Employee Retirement Plans' Comprehensive Annual Financial Report (CAFR) complies with the GFOA standards for the Certificate of Achievement. The specific standards require financial disclosure greater than required under generally accepted accounting principles.

Note: A separate price sheet is required for items l) through n). See Attachment page H5.

- o) **Montgomery County Union Employees Deferred Compensation Plan Basic Financial Statements Audit** – The Contractor must audit the financial statements of the Montgomery County Union Employees Deferred Compensation Plan for calendar year 2011. The audit must be performed in accordance with *Government Auditing Standards*. The Contractor must prepare:
 - An Independent Auditors' Report to express opinions on whether the financial statements fairly present, in all material respects, the financial position of the deferred compensation plan, and
 - An Independent Auditors' Report on Compliance and Internal Control Over Financial Reporting Based on an Audit of Financial Statements in Accordance with *Government Auditing Standards*.

Note: A separate price sheet is required for item o. See Attachment page H6.

DELIVERABLES

The Contractor must provide **up to 20 hard copies and an electronic copy** of the following deliverables to be incorporated into the County's CAFR **in time for submission for the Government Finance Officers Association (GFOA) Certificate of Achievement for Excellence in Financial Reporting program**:

- a) Independent Auditors' Report to express opinions on the basic financial statements of the County Government, and
- b) Independent Auditors' Report to express opinions on the basic financial statements of the Montgomery County Employee Retirement Plans.

The Contractor must provide **up to 20 hard copies and an electronic copy** of the following deliverables **by December 15th** of each year that a contract resulting from this RFP remains in place (see Section D – Performance Period), unless the Contractor and County mutually agree on an alternative date:

- c) Independent Auditors' Report on Compliance and Internal Control Over Financial Reporting Based on an Audit of Financial Statements in Accordance with Government Auditing Standards (Single Audit),

SECTION C – SCOPE OF SERVICES (continued)

- d) Independent Auditors' Report on Compliance with Requirements Applicable to Each Major Program, Internal Control Over Compliance, and Schedule of Expenditures of Federal Awards in Accordance with OMB Circular A-133 (Single Audit),
- e) Independent Auditors' Report on the status of prior year findings and questioned costs (Single Audit),
- f) Independent Auditors' Report on the schedule of findings and questioned costs (Single Audit),
- g) Auditor's portion of the Single Audit Act data collection form (Single Audit),
- h) Independent Auditors' Report on Applying Agreed-Upon Procedures to the Chief Financial Officer's Annual Certification of Financial Assurance Mechanisms for Local Government Owners and Operators of Municipal Solid Waste Landfill Facilities,
- i) Auditor signature page of the Maryland State Uniform Financial Report,
- j) Report on the calculation of rebate amount under the U.S. Treasury arbitrage rebate requirements (if applicable),
- k) Independent Auditors' Report on Applying Agreed-Upon Procedures to the Federal Funding Allocation Statistics Form of the National Transit Database Report,
- l) Independent Auditors' Report to express opinions on the Schedule of Revenues and Expenditures of the County's 9-1-1 System, and
- m) Schedule of Revenues and Expenditures for the County's 9-1-1 System.

The Contractor must provide **up to 20 hard copies and an electronic copy** of the following deliverables **by March 1st** of each year that a contract resulting from this RFP remains in place (see Section D – Performance Period):

- n) Management Letter related to the audit of the financial statements of Montgomery County, and
- o) Management Letter related to the audit of the financial statements of the Montgomery County Employee Retirement Plans.

The Contractor must provide **up to 20 hard copies and an electronic copy** of the following deliverables **by March 1st** of each year that a contract resulting from this RFP remains in place (see Section D – Performance Period):

- p) Independent Auditors' Report to express opinions on the basic financial statements of the Montgomery County Union Employees Deferred Compensation Plan, and
- q) Independent Auditors' Report on Compliance and Internal Control Over Financial Reporting of the Montgomery County Union Employees Deferred Compensation Plan Based on an Audit of the Financial Statements in Accordance with *Government Auditing Standards*.
- r) Management Letter related to the audit of the financial statements of the Montgomery County Union Employees Deferred Compensation Plan.

Additional required deliverables include:

- s) A presentation to the Council's Audit Committee to review the Contractor's reports and Management Letters, and
- t) Written monthly reports to the Contract Administrator summarizing progress to date and any accounting or auditing concerns that may impact items in the Work Statement.

SECTION C – SCOPE OF SERVICES (continued)

OFFEROR QUALIFICATIONS

The Offeror must:

- Be a licensed certified public accounting firm,
- Be a firm with experience in auditing local governments similar to Montgomery County and experience conducting audits that meet Government Auditing Standards (2007 Revision),
- Have staff members with experience auditing local governments similar to Montgomery County and experience conducting audits that meet Government Auditing Standards (2007 Revision),
- Be in compliance with provisions of the Business Occupations & Professions Article, Title 2, of the Annotated Code of Maryland, which govern the practice of public accounting within the State of Maryland, and
- Meet the independence requirements of Government Auditing Standards, published by the Comptroller General of the United States.
- Have experience auditing large local governments similar to Montgomery County that have implemented Government Accounting Standards Board (GASB) Statement No. 34, and
- Have the capacity to audit computerized systems and knowledge of computer assisted audit techniques.

CONTRACTOR RESPONSIBILITY

The Contractor is responsible for completing the work described in Section C – Scope of Services of this RFP to the Council's satisfaction. Additional Contractor responsibilities include:

1. ACCOUNTING AND AUDITING STANDARDS

The Contractor must conduct the audits in accordance with the following accounting and auditing standards, as applicable:

1. Governmental Accounting Standards Board (GASB) Codification of Governmental Accounting and Financial Reporting Standards, and other GASB publications,
2. Generally accepted auditing standards prescribed by the American Institute of Certified Public Accountants, including the industry audit guides for "Audits of State and Local Governmental Units,"
3. Government Auditing Standards, Comptroller General of the United States,
4. Single Audit Act of 1984, as amended in 1996,
5. OMB Compliance Supplement of Single Audits of State and Local Governments,
6. OMB Circular A-133, "Audits of Institutions of Higher Education and Other Non-Profit Institutions,"
7. OMB Circular A-102, "Grants and Cooperative Agreements with State and Local Governments,"
8. OMB Catalog of Federal Domestic Assistance,
9. OMB Circular A-87, "Cost Principles for State, Local, and Indian Tribal Governments,"
10. Audit Guidelines prescribed by the Legislative Auditor of the State of Maryland,
11. Audit Guidelines for examination of 9-1-1 Trust Funds, as prescribed by the Emergency Number Systems Board of the Maryland Department of Public Safety and Correctional Services,
12. Examination Guidelines and Certification Requirements prescribed by the Urban Mass Transit Transportation Administration,
13. Federal Information System Controls Auditing Manual, if applicable,
14. Consideration of Fraud in a Financial Statement Audit (Statement on Auditing Standards #99), and
15. Other professional auditing/accounting standards issued, as appropriate.

SECTION C – SCOPE OF SERVICES (continued)

2. COUNTY'S ACCOUNTING SYSTEM AND RECORDS

Montgomery County has an on-line computerized accounting and financial reporting system, Oracle eBusiness Suite (EBS), which will be made available to the Contractor. The Contractor's techniques and procedures must be modified, if necessary, to be used with the County's existing systems. The Contractor must utilize the on-line nature of the accounting system to the fullest extent possible.

3. ACCESS TO COUNTY RECORDS AND STAFF

The Contractor will have access to County records and staff for the purposes of interviews and verification of items within the terms of the audit. The Contractor must maintain such records as privileged and confidential information. If granted either physical or data rights, the Contractor must only access those items necessary to perform the audit.

The Contractor must organize the work in such a way as to minimize disruption of work of County employees in the pursuit of their normal duties. The Contractor must provide the County at least 3 full business days to prepare written or oral responses to Contractor requests for information.

4. CONFIDENTIAL INFORMATION

Some material to be reviewed by the Contractor in performance of a contract will be of a confidential or proprietary nature. The Contractor must not divulge such confidential or proprietary information to any party other than the authorized officers of the local fire and rescue departments, the County Council, or other County officials directly involved.

5. CONTRACTOR STAFF

Key personnel (partner, managers, supervisors, and seniors) of the Contractor's staff must work at the level of effort proposed by the Contractor unless a change is authorized by the Office of Legislative Oversight. The Contractor must notify the Contract Administrator in writing if it becomes necessary to replace any of the key personnel. The Contractor must provide the resumes for new personnel assigned to the work, and the new personnel's qualifications and experience must be at least equal to those of the replaced staff. The Contract Administrator must approve the personnel change in writing prior to the change taking place.

6. VERIFICATION AND AUDITS

The Contractor and all subcontractors must maintain for a period of five years, books, records, documents, and other evidence directly pertinent to the performance of work under this contract ("audit documentation"), in accordance with appropriate accounting procedures and generally accepted government auditing standards. The Contractor must make audit documentation available, upon written request, in a timely manner to other auditors or reviewers in accordance with generally accepted government auditing standards. At the County's request, the Contractor must provide proper facilities within its offices during normal business hours, for purposes of making audit documentation available to such other auditors or reviewers.

SECTION C – SCOPE OF SERVICES (continued)

COUNTY RESPONSIBILITY

1. **PRE-SUBMISSION CONFERENCE**

The Office of Legislative Oversight will conduct a pre-submission conference at **3:00 p.m. on Monday, October 10, 2011 in the 6th Floor Conference Room of the Council Office Building, 100 Maryland Avenue, Rockville, MD 20850**. The following representatives will be present to respond to questions and discuss the County's financial structure and computer operations:

- County Finance Director or designee,
- Department of Finance staff,
- Board of Investment Trustees staff,
- Department of Technology Services staff,
- Other County representatives, and
- Other representatives, as necessary.

2. **ACCESS TO COUNTY RECORDS AND STAFF**

The County must provide the Contractor access to County records and reasonable access to the County staff for purposes of interviews and verification of items within the terms of the audit.

3. **DEPARTMENT OF FINANCE SUPPORT**

The County must provide limited, temporary space to examine records and documents during the audit, and must provide the capability to view on-line documents. The Department of Finance must also provide the following clerical and technical support to the Contractor:

- Type confirmation requests and other correspondence requesting information from government agencies,
- Retrieve and replace source documents located in the Department; however, on-line documents should be used to the fullest extent possible,
- Draft the financial statements, both in the preliminary and final forms,
- Type and reproduce the annual report, and
- Prepare a closing schedule that highlights the relevant activities and availability dates for workpapers and reports.

4. **DEPARTMENT OF TRANSPORTATION SUPPORT**

The Department of Transportation must:

- Prepare the National Transit Database Report, Federal Funding Allocation Statistics Form,
- Prepare the passenger mile data collection calculation,
- Provide access to general ledger reports, and
- Provide access to vendor contracts and monthly Contractor reports.

5. **DEPARTMENT OF TECHNOLOGY SERVICES SUPPORT**

The Department of Technology Services must:

- Provide access to appropriate staff for interviews,
- Supply listings, reports, policies, and logs as required to support the audit,
- Generate limited rights audit user ids for use within the local network, and
- Coordinate all responses for Information Technology requests.

The Department of Technology Services can only provide support for audit work related to organizations under the Department of Technology Services' management.

**MONTGOMERY COUNTY UNION EMPLOYEES DEFERRED COMPENSATION PLAN
RESPONSIBILITY**

The Montgomery County Union Employees Deferred Compensation Plan must:

- Provide access to its records and reasonable access to its staff for the purposes of interviews and verification of items within the terms of the audit.

END SECTION C - SCOPE OF SERVICES

SECTION D - PERFORMANCE PERIOD

1. TERM

The term of the contract is for one year from the date of signature by the President of the County Council. The first engagement period will be from July 1, 2012 to June 30, 2013. The audit-year for the first engagement period will be July 1, 2011 through June 30, 2012 or Fiscal Year 2012. Before the contract term ends, the County Council may (but is not required to) renew this contract, if the Council determines that renewal is in the best interest of the County. Contractor's satisfactory performance does not guarantee renewal of this Contract. The Council may exercise this option to renew for three additional one year periods, specifically for audits of fiscal years ending on June 30, 2013, 2014, and 2015.

2. PRICE ADJUSTMENTS

Prices quoted are firm for a period of two years after execution of the contract. Any request for a price adjustment, after this two-year period is subject to the following:

- Approval or rejection by the County Council;
- Submitted in writing to the Contract Administrator, Office of Legislative Oversight and accompanied by supporting documentation justifying the Contractor's request. A request for any price adjustment may not be approved unless the Contractor submits to the County Council sufficient justification to support that the Contractor's request is based on its net increase in costs in delivering the goods/services under the contract;
- Submitted sixty (60) days prior to the contract expiration date, if the contract is being amended;
- May not be approved which exceeds the amount of the annual percentage change of the Consumer Price Index (CPI) for the twelve-month period immediately prior to the date of the request. The request shall be based upon the CPI for all urban consumers issued for the Washington-Baltimore, DC-MD-VA-WV Metropolitan area by the United States Department of Labor, Bureau of Labor Statistics for all items;
- The Council will approve only one price adjustment for each contract term, if a price adjustment is approved;
- Should be effective sixty (60) days from the date of receipt of the Contractor's request; and
- Executed by written contract amendment.

END OF SECTION D - PERFORMANCE PERIOD

SECTION E - METHOD OF AWARD/EVALUATION CRITERIA**1. PROCEDURES**

- a. Upon receipt of proposals, the Qualification and Selection Committee (QSC) will review and evaluate all proposals in accordance with the evaluation criteria listed in Section E.2.a.
- b. The QSC will investigate Offerors to determine responsibility.
- c. The County Council's Audit Committee, or their designees, will conduct interviews with the three highest scoring Offerors based on the combined scores of the QSC members' written proposal evaluations. The interview criteria are listed in Section E.2.b.
- d. The Audit Committee will recommend award of the highest ranked Offeror to the County Council, based on the combined scores of the QSC members' written proposal evaluations, interview evaluations, and responsibility determination by the QSC.
- e. The County Council will approve or reject the Audit Committee's recommendation.
- f. The Office of Legislative Oversight will then enter into contract negotiations with the approved top-ranked Offeror(s), with the negotiated contract subject to County Council approval.
- g. If a contract cannot be successfully negotiated with the top-ranked Offeror(s), the Office of Legislative Oversight may proceed to negotiate with the next highest ranked Offeror(s). **The Council reserves the right to cancel the solicitation.**

2. EVALUATION CRITERIA**a. Written Proposal Evaluation Criteria**

The QSC will evaluate the written proposals based on the following criteria:

Points

- | | |
|--|----|
| 1. The Offeror's experience in auditing local governments, including grants. The Offeror's experience in auditing local governments similar to Montgomery County, Maryland. The Offeror's experience auditing local governments that have implemented GASB Statement No. 34 (if applicable). The capability of the Offeror's local office to support the engagement. The Offeror's quality control procedures. | 25 |
| 2. The qualifications and experience of the Offeror's staff assigned to the audit, including subcontractors and contracted employees. The education of the staff assigned to the audit, including continuing professional education in governmental accounting and auditing. The years of experience of staff in auditing local government programs, activities, and grants. | 25 |
| 3. The comprehensiveness of the audit work plan. The time estimates for each major segment of the work plan and estimated number of hours for each staff level assigned. | 25 |
| 4. The responsiveness of the proposal in clearly explaining the Offeror's understanding of the Scope of Services. | 15 |
| 5. Cost | 10 |

Highest possible written proposal evaluation score per rater:

100

SECTION E - METHOD OF AWARD/EVALUATION CRITERIA (continued)**b. Interview Evaluation Criteria**

The Audit Committee will evaluate the interviews based on the following criteria:		<u>Points</u>
1. The Offeror's experience in auditing local governments, including grants. The Offeror's experience auditing local governments similar to Montgomery County, Maryland. The Offeror's experience auditing local governments that have implemented GASB Statement No. 34 (if applicable).		25
2. The qualifications and experience of the Offeror's staff assigned to the audit, including subcontractors and contracted employees. The Offeror's commitment to ensuring continuity of the partner, manager, and senior accountant assigned to the engagement.		25
3. The Offeror's a) understanding of the Scope of Services, b) presentation of the audit work plans, and c) understanding of the deliverables.		25
4. The Offeror's ability to effectively communicate orally.		15
5. Cost.		10
Highest possible interview evaluation score per rater:		<hr/> 100

END OF SECTION E - METHOD OF AWARD/EVALUATION CRITERIA

SECTION F – PROPOSAL SUBMISSIONS

FAILURE OF AN OFFEROR TO SUBMIT ALL REQUIRED PROPOSAL SUBMISSIONS MAY RENDER YOUR PROPOSAL UNACCEPTABLE AS DETERMINED BY THE DIRECTOR, OFFICE OF LEGISLATIVE OVERSIGHT.

Offerors must submit **one original and seven (7) copies** of their proposal in the format described below. Written proposals will be evaluated on only what is submitted. The Offeror must submit sufficient information to enable the QSC, Audit Committee, and County Council to evaluate the Offeror's capabilities and experience.

Proposals must include the following information in labeled sections:

1. A **Cover Letter** with a brief description of the firm, including the Offeror's name, address, telephone number, e-mail address, and fax number. The cover letter should also include brief statements showing the firm's understanding of the auditing services to be performed.
2. The **Acknowledgment Page** (see page 4 of the RFP) of this solicitation must be submitted and signed by a person authorized to bind the Offeror to the proposal.
3. A **Profile of the Firm** that describes:
 - Firm's qualifications and experience in auditing local governments and grants, as well as local governments comparable to Montgomery County, Maryland. Specific experience in matters particular to Montgomery County (e.g., using the Oracle eBusiness Suite),
 - Firm's experience auditing local governments that have implemented GASB Statement No. 34 (if applicable),
 - Staff assigned to the audit, including resumes identifying relevant experience and the number of hours of continuing professional education in governmental accounting and auditing,
 - Capability to audit computerized systems, evaluate the efficient and effective use of on-line computer systems, and offer suggestions for improvement,
 - Extent to which computer-assisted audit techniques are relied upon,
 - Quality control procedures and measures to ensure a high quality audit,
 - All contracts the Offeror is currently performing or has performed for Montgomery County in the last five years, including all component units,
 - Any pending law suits or claims against the firm that the County Council should be aware of, and the nature of the law suits and claims, and
 - The results of the firm's latest external quality review.
4. An explanation of the firm's **Current Workload**, including the capacity of the local office to comply with the requirements of the first engagement period and potential subsequent engagement periods, including ensuring continuity of the partner, manager, and other senior staff. **Proposals submitted as part of the selection process must explain how the auditor intends to use auditing industry standards and best management practices to ensure auditor independence throughout the course of an engagement. In particular, incumbent auditors must demonstrate how, if selected, the firm's continuation as auditor is preferable to the Council's previous policy requiring auditor rotation after eight years.**

SECTION F – PROPOSAL SUBMISSIONS (continued)

5. A description of the firm's **Technical Approach** to completing the work described in Section C – Scope of Services, Work Statement and Section C – Scope of Services, Deliverables. The Technical Approach section of the proposal must include:
 - A detailed description of the auditing services that the firm will provide,
 - The specific work plans, including time estimates for each significant segment of the work, a scheduling plan, and the number of hours allocated by staff level (e.g., partner, manager, seniors, staff accountants),
 - A description of how the Offeror expects to use County staff to facilitate the work,
 - A description of the Offeror's computer assisted auditing techniques and analytical software tools to be used,
 - An explanation of the Offeror's expected use of the County's on-line accounting systems and system downloads to perform the audit work,
 - An explanation of the Offeror's approach to auditing electronic data processing/information technology procedures and controls,
 - An explanation of the Offeror's expected reliance on internal controls in lieu of performing substantive procedures,
 - Policies and practices on participating in entrance and exit conferences, issuing reports and Management Letters, communicating weaknesses noted in the accounting and internal control systems, and following-up on weaknesses and deficiencies noted, and
 - Discussion of potential problems or concerns associated with the Scope of Services, and recommended methods of addressing and resolving the potential problems or concerns.
6. A discussion of the use, if any, of **Subcontractors**. Firms submitting proposals that include subcontractors must identify the:
 - Proposed responsibilities of each subcontractor,
 - Each subcontractor's experience auditing local governments like Montgomery County,
 - Experience of each subcontractor's staff in auditing local governments, and the number of the subcontractor staffs' hours of continuing professional education in governmental accounting and auditing, and
 - The Offeror's previous experiences in working with the subcontractors.

The firm should not plan to use subcontractors to perform any audit segment in its entirety.
7. At least three **References** of current and/or previous government clients who may be contacted to attest to the quality and timeliness of the Offeror's work of similar nature and scope to that required by the County Council. (see Attachment A)
8. This solicitation is subject to the Wage Requirements Law. The firm must submit the **Wage Requirements forms** in Attachment G. **Failure to submit the required material information in Attachment G will make your proposal unacceptable under County law and will be rejected.**
9. The **Minority Business Program and Offeror's Representation** (see Attachment C)
10. **Price Sheets** that separately designate the firm fixed price for specific portions of the work described in Section C – Scope of Services, Work Statement, for the engagement period beginning July 1, 2012 and ending June 30, 2013. The price sheets must be submitted in the formats found in Attachment H, with separate sheets for the segments of work described below.

SECTION F – PROPOSAL SUBMISSIONS (continued)

Price sheets for the audit of the County’s financial statements and additional services related to reviews, tests, and certifications must include:

- A firm fixed price for the work described in parts a) through h) of the Work Statement (see page 24-25). It must incorporate the cost for up to 20 copies of all reports and management letters to be submitted. The price sheet must be submitted in the format attached at page H1.
- A firm fixed price for the work described in part i) of the Work Statement (see page 25). It must incorporate the cost for up to 20 copies of all reports. The price sheet must be submitted in the format attached at page H2.
- A firm fixed price for the work described in part j) of the Work Statement (see page 25). It must incorporate the cost of up to 20 copies of all reports and schedules. The price sheet must be submitted in the format attached at page H3.
- A firm fixed price for the work described in part k) Auditing Services of the Work Statement (see page 25). It must present a fixed hourly rate for Auditing Services and be submitted in the format attached at page H4.
- A firm fixed price for the work described in part k) Accounting Services of the Work Statement (see page 25). It must present a fixed hourly rate for Accounting Services and be submitted in the format attached at page H4.
- A firm fixed price for the work described in part k) Comfort or Consent Letters of the Work Statement (see page 25). It must present a fixed fee for each letter. It must be submitted in the format attached at page H4.

Price sheets for the audit of the Employee Retirement Plans must include:

- A firm fixed price for the work described in parts l) through n) of the Work Statement (see page 26). It must incorporate the cost for up to 20 copies of all reports and management letters to be submitted. The price sheet must be submitted in the format attached at page H5.

Price sheets for the audit of the Montgomery County Union Employees Deferred Compensation Plan must include:

- A firm fixed price for the work described in part o) of the Work Statement (see page 26). It must incorporate the cost for up to 20 copies of all reports and management letters to be submitted. The price sheet must be submitted in the format attached at page H6.

Prior to the execution of the contract, the following items must be submitted:

- Minority, Female, Disabled Person Subcontractor Performance Plan (contract value greater than \$65,000) – Attachment D,
- Offeror Certification of Cost and Price (contract value greater than \$100,000) – Attachment E,
- Certificate of Insurance (see mandatory insurance requirements) - Attachment F. The awardee must provide the applicable insurance coverage and all costs for this coverage must be calculated into the proposal price,
- Photocopies of licenses held by the Offeror (if applicable), and
- An indication of financial responsibility in the form of at least two financial references or credit references.

END SECTION F – PROPOSAL SUBMISSIONS

SECTION G - COMPENSATION

The Contractor will be paid on a monthly basis within 30 days of submission of an acceptable and proper invoice, approved by the County.

SECTION H - CONTRACT ADMINISTRATOR

The Contract Administrator, Office of Legislative Oversight, is the delegated contracting officer. Therefore, the Contract Administrator, Office of Legislative Oversight, must approve in writing: 1) amendments, 2) modifications, 3) changes to the terms or conditions, 4) changes to the minority, female, and disabled subcontractor plans. The contract administrator for any contract(s) resulting from this solicitation will be Leslie Rubin, Office of Legislative Oversight.

The contract administrator's duties include, but are not limited to the following:

1. Serve as liaison between the County Council and Contractor,
2. Give direction to the Contractor to ensure satisfactory and complete performance,
3. Monitor and inspect the Contractor's performance to ensure acceptable timeliness and quality,
4. Serve as Records Custodian for this contract, including documentation of Wage Requirements,
5. Accept or reject the Contractor's performance,
6. Furnish timely written notice of the Contractor's performance failures to the County Council, as appropriate,
7. Prepare required reports,
8. Approve or reject invoices for payment,
9. Recommend contract modifications or terminations to the County Council,
10. Issue notices to proceed, and
11. Monitor and verify compliance with the Minority, Female, Disabled Person Subcontractor Performance Plan.

SECTION I - ETHICS

As a result of being awarded this contract the successful Contractor may be ineligible for the award of related contracts. Montgomery County Code Sections 11B-52 (b) and (c) state:

A contractor providing an analysis or recommendation to the County concerning a particular matter must not, without first obtaining the written consent of the Chief Administrative Officer:

- (1) Assist
 - (a) another party in the matter; or
 - (b) another person if the person has a direct and substantial interest in the matter; or
- (2) Seek or obtain an economic benefit from the matter in addition to payment to the contractor by the County.

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ATTACHMENT A

REFERENCES

(must submit at least three)

You are requested to provide references to the County with your proposal. The three (3) references must be from government clients currently being serviced or supplied under similar contracts, or for whom work of a similar scope has been performed within the last year. Names for references shall be of individuals who directly supervised or had direct knowledge of the services or goods provided. Failure of an Offeror to provide the County with references within the time frame as stated herein may result in the Offeror being considered non-responsible.

NAME OF FIRM: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

CONTACT PERSON: _____ PHONE: _____

NAME OF FIRM: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

CONTACT PERSON: _____ PHONE: _____

NAME OF FIRM: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

CONTACT PERSON: _____ PHONE: _____

NOT APPLICABLE**ATTACHMENT B****METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS RIDER CLAUSE**

USE OF CONTRACT(S) BY MEMBERS COMPRISING THE METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE.

- A. If authorized by the offeror(s), resultant contract(s) will be extended to any or all of the listed members as designated by the offeror to purchase at contract prices in accordance with contract terms.
- B. Any member utilizing such contract(s) will place its own order(s) directly with the successful Contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).
- C. A negative reply will not adversely affect consideration of your proposal.
- D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).
- E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.
- F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

In pricing section of contract:OFFEROR'S AUTHORIZATION TO EXTEND CONTRACT:

<u>YES</u>	<u>NO</u>	<u>JURISDICTION</u>	<u>YES</u>	<u>NO</u>	<u>JURISDICTION</u>
_____	_____	Alexandria, Virginia	_____	_____	Manassas Park, Virginia
_____	_____	Alexandria Public Schools	_____	_____	Maryland-National Capital Park & Planning Commission
_____	_____	Alexandria Sanitation Authority	_____	_____	Metropolitan Washington Airports Authority
_____	_____	Arlington County, Virginia	_____	_____	Metropolitan Washington Council of Governments
_____	_____	Arlington County Public Schools	_____	_____	Montgomery College
_____	_____	Bladensburg, Maryland	_____	_____	Montgomery County, Maryland
_____	_____	Bowie, Maryland	_____	_____	Montgomery County Public Schools
_____	_____	Charles County Public Schools	_____	_____	Northern Virginia Community College
_____	_____	College Park, Maryland	_____	_____	OmniRide
_____	_____	Culpeper County, Virginia	_____	_____	Potomac & Rappahannock Transportation Commission
_____	_____	District of Columbia	_____	_____	Prince George's County, Maryland
_____	_____	District of Columbia Courts	_____	_____	Prince George's County Public Schools
_____	_____	District of Columbia Public Schools	_____	_____	Prince William County, Virginia
_____	_____	District of Columbia Water & Sewer Authority	_____	_____	Prince William County Public Schools
_____	_____	Fairfax, Virginia	_____	_____	Prince William County Service Authority
_____	_____	Fairfax County, Virginia	_____	_____	Rockville, Maryland
_____	_____	Fairfax County Water Authority	_____	_____	Spotsylvania County Schools
_____	_____	Falls Church, Virginia	_____	_____	Stafford County, Virginia
_____	_____	Fauquier County Schools & Government, Virginia	_____	_____	Takoma Park, Maryland
_____	_____	Frederick, Maryland	_____	_____	Upper Occoquan Sewage Authority
_____	_____	Frederick County, Maryland	_____	_____	Vienna, Virginia
_____	_____	Gaithersburg, Maryland	_____	_____	Virginia Railway Express
_____	_____	Greenbelt, Maryland	_____	_____	Washington Metropolitan Area Transit Authority
_____	_____	Herndon, Virginia	_____	_____	Washington Suburban Sanitary Commission
_____	_____	Leesburg, Virginia	_____	_____	Winchester, Virginia
_____	_____	Loudoun County, Virginia	_____	_____	Winchester Public Schools
_____	_____	Loudoun County Public Schools			
_____	_____	Loudoun County Sanitation Authority			
_____	_____	Manassas, Virginia			
_____	_____	City of Manassas Public Schools			

 Vendor Name

RFP #1012283
ATTACHMENT C

Minority Business Program & Offeror's Representation

It is the policy of the County to recruit actively, minority-owned businesses to provide goods and services to perform governmental functions pursuant to Section 11B-57 of the County Code. Minority-owned businesses are described in County law as Minority/Female/Disabled Person-owned businesses (MFD). MFD businesses include certain non-profit entities organized to promote the interests of persons with a disability demonstrating (on a contract by contract basis) that at least 51% of the persons used by the non-profit entity to perform the services or manufacture the goods contracted for by the County, are persons with a disability. MFD firms also include those firms that are 51% owned, controlled and managed by one or more members of a socially or economically disadvantaged minority group, which include African Americans who are not of Hispanic origin, Hispanic Americans, Native Americans, Asian Americans, Women and Mentally or Physically Disabled Persons.

Section 7 – “Minority Contracting” Montgomery County Procurement Regulations specifies the procedure to be followed and will govern the evaluation of offers received pursuant to this solicitation. A copy of Section 7 of the Procurement Regulations is available upon request.

Prior to awarding contracts with a value of \$50,000 or more, a prospective Contractor (who is not a certified MFD firm) must demonstrate that a minimum percentage of the overall contract value as set by the County, will be subcontracted to certified MFD businesses. A decision as to whether the prospective Contractor has demonstrated a good faith effort to meet this subcontracting requirement will be made by the Director, Department of General Services or his/her designee, who may waive this requirement.

A sample of the MFD Report of Payment Received is attached. This form is mailed to the MFD Subcontractor to complete for documentation of payment by the Prime contractor. It is not to be completed by the Prime contractor nor submitted with the MFD Subcontractor Performance Plan.

The Director, Department of General Services or his /her designee determines whether a waiver of MFD subcontracting would be appropriate, under Section 7.3.3.5 of the Procurement Regulations.

For further information regarding the MFD Business Program, please contact the MFD Program, Office of Business Relations and Compliance, at (240) 777-9912.

Offerors are encouraged (but not required) to complete the following:

I hereby represent that this is a Minority Business firm as indicated below (CIRCLE ONE):

AFRICAN AMERICAN	ASIAN AMERICAN	DISABLED PERSON
FEMALE	HISPANIC AMERICAN	NATIVE AMERICAN

Attach one of the following certification documents from: Maryland Department of Transportation (MDOT); Virginia Small, Women & Minority-Owned Business; Federal SBA 8(a); MD/DC Minority Supplier Development Council, Women's Business Enterprise National Council; or City of Baltimore.



**Montgomery County MFD Report of Payments Received For Office Use
Office of Business Relations and Compliance**

SAMPLE ONLY! NOT TO BE USED BY PRIME

MFD Subcontractor Company Name:

Prime Contractor Company Name:

Contract Number/Title:

Project Location:

MFD Subcontract Amount: \$

PLEASE READ CAREFULLY BEFORE SIGNING

This certifies that for the month of _____, my company received \$ _____ for work performed, services rendered and/or materials supplied on the above contract.

TOTAL AMOUNT OF SUBMITTED INVOICES TO DATE: \$

TOTAL PAYMENTS RECEIVED TO DATE: \$

Are you experiencing any contract problems with the prime contractor and/or the project?

YES ☐ NO ☐

Comments:

I certify that the above information is true and accurate to the best of my record documentation and knowledge.

(TYPED/PRINTED COMPANY NAME)

(TYPED/PRINTED NAME OF COMPANY OFFICIAL)

(TITLE)

(SIGNATURE OF COMPANY OFFICIAL)

(DATE)

() - () -

TELEPHONE

FAX

E-MAIL

**Mail to: Alvin Boss, Program Specialist II
255 Rockville Pike, Ste. 180
Rockville, MD 20850**

RFP #1012283
ATTACHMENT D

Minority-Owned Business Addendum to the General Conditions of Contract Between County and Contractor, and its companion document “Minority, Female, Disabled Person Subcontractor Performance Plan”.

- A. This contract is subject to the Montgomery County Code and the Montgomery County Procurement Regulations regarding participation in the Minority-Female-Disabled Person (MFD) procurement program.
- B. Contractor must subcontract a percentage of the total dollar value of the contract, including all modifications and renewals, to certified minority owned businesses. The MFD subcontracting goal may be waived under appropriate circumstances by submission of a letter to the Office of Business Relations and Compliance. The letter must explain why a waiver is appropriate. The Director, Department of General Services or designee may waive, in whole or in part, the MFD subcontracting goal if the Director determines that a waiver is appropriate under Section 7.3.3.5 of the Montgomery County Procurement Regulations. In determining if a waiver should be granted, the Director may require the Contractor to submit additional information; the Director may require the Contractor to submit some or all of this information on forms approved by the Director.
- C. The attached MFD Subcontractor Performance Plan, which must be approved by the Director, is an integral part of the contract between County and Contractor. In a multi-term contract, Contractor must submit a MFD Subcontract Performance Plan to be in effect for the life of the contract, including any renewal or modification.
- D. Contractor must include in each subcontract with a minority owned business a provision that requires the use of binding arbitration with a neutral arbitrator to resolve disputes between the Contractor and the minority owned business subcontractor. This arbitration provision must describe how the cost of dispute resolution will be apportioned; the apportionment must not, in the judgment of the Director, attempt to penalize a minority owned business subcontractor for filing an arbitration claim.
- E. County approval of the MFD Subcontractor Performance Plan does not create a contractual relationship between the County and the minority owned business subcontractor.
- F. Contractor must notify and obtain prior written approval from the Director regarding any change in the MFD Subcontractor Performance Plan.
- G. Before receiving final payment under this contract, Contractor must submit documentation showing compliance with the MFD Subcontracting Performance Plan. Documentation may include, at the direction of the Director, invoices, copies of subcontracts with minority owned businesses, cancelled checks, affidavits executed by minority owned business subcontractors, waivers, and arbitration decisions. The Director may require Contractor to submit periodic reports on a form approved by the Director. The Director may conduct an on-site inspection for the purpose of determining compliance with the MFD Subcontractor Performance Plan. If this is a multi-term contract, final payment means the final payment due for performance rendered for each term of the contract.
- H. If the Contractor fails to submit documentation demonstrating compliance with the MFD Subcontractor Performance Plan, to the satisfaction of the Director, after considering relevant waivers and arbitration decisions, the Contractor is in breach of this contract. In the event of a breach of contract under this addendum, the Contractor must pay to the County liquidated damages equal to the difference between all amounts the Contractor has agreed under its Plan to pay minority owned business subcontractors and all amounts actually paid minority owned business subcontractors with appropriate credit given for any relevant waiver or arbitration decision. Contractor and County acknowledge that damages which would result to the County as a result of a breach under this addendum are difficult to ascertain, and that the liquidated damages provided for in this addendum are fair and reasonable in estimating the damage to the County of a breach of this addendum by Contractor. In addition, the County may terminate the contract. As the result of a breach under this addendum, the Director, Department of General Services, must find the Contractor non-responsible for purposes of future procurement with the County for the ensuing three years.

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**MINORITY, FEMALE, DISABLED PERSON SUBCONTRACTOR
PERFORMANCE PLAN**

Contractor's

Name: _____

Address: _____

City: _____

State: _____

Zip: _____

Phone Number: _____

Fax Number: _____

Email: _____

CONTRACT NUMBER/PROJECT DESCRIPTION: _____

- A. Individual designated assigned by Contractor to monitor ensure Contractor's compliance with MFD Subcontractor Performance Plan:

Name: _____

Title: _____

Address: _____

City: _____

State: _____

Zip: _____

Phone Number: _____

Fax Number: _____

Email: _____

- B. This Plan covers the life of the contract from contract execution through the final contract expiration date.
- C. The percentage of total contract dollars, including modifications and renewals, to be paid to all certified minority owned business subcontractors, is _____% of the total dollars awarded to Contractor.
- D. Each of the following certified minority owned businesses will be paid the percentage of total contract dollars indicated below as a subcontractor under the contract.

I hereby certify that the business (es) listed below are certified by one of the following: Maryland Department of Transportation (MDOT); Virginia Small, Woman and Minority Owned Business (SWAM); Federal SBA (8A); MD/DC Minority Supplier Development Council (MSDC); Women's Business Enterprise National Council (WBENC); or City of Baltimore.

A Certification Letter must be attached.

For assistance, call 240-777-9912.

1. Certified by: _____

Subcontractor Name: _____

Title: _____

Address: _____

City: _____

State: _____

Zip: _____

Phone Number: _____

Fax Number: _____

Email: _____

CONTACT PERSON: _____

Circle MFD Type:

AFRICAN AMERICAN

ASIAN AMERICAN

DISABLED PERSON

FEMALE

HISPANIC AMERICAN

NATIVE AMERICAN

The percentage of total contract dollars to be paid to this subcontractor: _____

This subcontractor will provide the following goods and/or services: _____

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2. Certified by: _____
Subcontractor Name: _____
Title: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone Number: _____ Fax Number: _____ Email: _____

CONTACT PERSON: _____

Circle MFD Type:

AFRICAN AMERICAN

ASIAN AMERICAN

DISABLED PERSON

FEMALE

HISPANIC AMERICAN

NATIVE AMERICAN

The percentage of total contract dollars to be paid to this subcontractor: _____

This subcontractor will provide the following goods and/or services: _____

3. Certified by: _____
Subcontractor Name: _____
Title: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone Number: _____ Fax Number: _____ Email: _____

CONTACT PERSON: _____

Circle MFD Type:

AFRICAN AMERICAN

ASIAN AMERICAN

DISABLED PERSON

FEMALE

HISPANIC AMERICAN

NATIVE AMERICAN

The percentage of total contract dollars to be paid to this subcontractor: _____

This subcontractor will provide the following goods and/or services: _____

4. Certified By: _____
Subcontractor Name: _____
Title: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone Number: _____ Fax Number: _____ Email: _____

CONTACT PERSON: _____

Circle MFD Type:

AFRICAN AMERICAN

ASIAN AMERICAN

DISABLED PERSON

FEMALE

HISPANIC AMERICAN

NATIVE AMERICAN

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The percentage of total contract dollars to be paid to this subcontractor: _____

This subcontractor will provide the following goods and/or services: _____

E. The following language will be inserted in each subcontract with a certified minority owned business listed in D above, regarding the use of binding arbitration with a neutral arbitrator to resolve disputes with the minority owned business subcontractor; the language must describe how the costs of dispute resolution will be apportioned:

F. Provide a statement below, or on a separate sheet summarizing maximum good faith efforts achieved, and/or the intent to increase minority participation through out the life of the contract. or the basis for a full waiver request:

G. A full waiver request must be justified and attached.

Full Waiver Approved:	Partial Waiver Approved:
_____ Date: _____	_____ Date: _____
MFD Program Officer	MFD Program Officer
Full Waiver Approved:	Partial Waiver Approved:
_____ Date: _____	_____ Date: _____
Director	Director
Department of General Services	Department of General Services

The Contractor submits this MFD Subcontractor Performance Plan (Plan Modification No. _____) in accordance with the Minority Owned Business Addendum to General Conditions of Contract between County and Contractor.

CONTRACTOR SIGNATURE

USE ONE:
1. TYPE CONTRACTOR'S NAME: _____

Signature

Typed Name

Date

2. TYPE CORPORATE CONTRACTOR’S NAME: _____

Signature

Typed Name

Date

I hereby affirm that the above named person is a corporate officer or a designee empowered to sign contractual agreements for the corporation.

Signature

Typed Name

Title

Date

APPROVED:

Director, Department of General Services

Date

Section 7.3.3.4(a) of the Procurement Regulations requires:
The Contractor to notify the Director, Department of General Services of any proposed change to the Subcontractor Performance Plan.

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ATTACHMENT E

OFFEROR'S CERTIFICATION OF COST AND PRICE

The County Council has the authority to require that contract cost and pricing principles are followed. Cost and Pricing Data must be submitted by offerors or contractors in the attached format prior to the execution of any contract or contract amendment based on the following:

1. A competitively negotiated contract valued at more than \$100,000.
2. A non-competitive contract valued at more than \$50,000.
3. Any contract modification for which the price adjustment is expected to exceed \$50,000, except contract modifications that are fully in accordance with the terms and conditions of the contract.
4. Any other contracts or contracts modification, as may be required by the CAO or Director.

OFFEROR S CERTIFICATION

This cost proposal reflects our best estimates and/or actual costs as of this date and conforms to the cost exhibits and schedules provided by the County Council. By submitting this proposal, the offeror grants the contracting officer or an authorized representative the right to examine, as the basis for pricing that will permit an adequate evaluation of the proposed price, books, records, documents, and other types of factual information, if specifically referenced or included in the cost proposal.

The offeror also agrees that the price to the County, including profit or fee, may, at the option of the County Council, be adjusted to reduce the price to the County Council to the extent that the price was based on inaccurate, incomplete, or non-current data supplied by the offeror.

Name

Title

Name of Firm

Date of Submission

Signature of Authorized Representative

COST AND PRICE REQUIREMENTS

By submitting your proposal, you, if selected for negotiation, grant the Contracting Officer or an authorized representative the right to examine those books, records, documents and any other supporting data that will permit adequate evaluation of the proposed price. This right may be exercised at any time prior to award of a contract. The Montgomery County Government may utilize an independent contractor for cost and price analysis or to examine your books and records.

The Cost/price for any resultant contract will be negotiated on the basis of the successful offeror's normal estimating and/or accounting system or the system set forth in Cost Accounting Standards Board Disclosure Statement as required by Public Law 100-679.

Prior to contract execution, the intended awardee may be required to provide the following information;

- A. Latest and previous year's financial statement or profit and loss statement.
- B. Burdened rate verification detailing the composition and value of the elements of Fringe Benefits, Overhead, General and Administrative Overhead, Profit or Fee.

ATTACHMENT F

MANDATORY INSURANCE REQUIREMENTS

TABLE A. - INSURANCE REQUIREMENTS

(See Provision #21 Under the General Conditions of Contract Between County Council and Contractor)

	<u>CONTRACT DOLLAR VALUES (IN \$1,000's)</u>			
	<u>Up to 50</u>	<u>Up to 100</u>	<u>Up to 1,000</u>	<u>Over 1,000</u>
Workers Compensation (for contractors with employees)				
Bodily Injury by:				
Accident (each)	100	100	100	See
Disease (policy limits)	500	500	500	Attachment
Disease (each employee)	100	100	100	
Commercial General Liability minimum combined single limit for bodily injury and property damage per occurrence, including contractual liability, premises and operations, and independent contractors	300	500	1,000	See Attachment
Minimum Automobile Liability (including owned, hired and non-owned automobiles)				
Bodily Injury:				
each person	100	250	500	See
each occurrence	300	500	1,000	Attachment
Property Damage:				
each occurrence	300	300	300	
Professional Liability* for errors, omissions and negligent acts, per claim and aggregate, with one year discovery period and maximum deductible of \$25,000	250	500	1,000	See Attachment
<u>Certificate Holder</u> Montgomery County Government ATTN: Craig Howard Contract Administrator Office of Legislative Oversight Council Office Building 100 Maryland Avenue, Room 509 Rockville, Maryland 20850-4166 Contract #				

*Professional services contracts only

[Remainder of Page Intentionally Left Blank]

ATTACHMENT G

**Wage Requirements for Services Contract Addendum to The General
Conditions of Contract Between County Council and Contractor**

- A. This contract is subject to the wage requirements of Section 11B-33A of the Montgomery County Code. A County contract for the procurement of services must require the contractor and any of its subcontractors to comply with the wage requirements of this Section, subject to exceptions from coverage for particular contractors noted in 11B-33A(b) and for particular employees noted in 11B-33A(f).
- B. Conflicting requirements (11B-33A(g)): If any federal, state, or County law or regulation requires payment of a higher wage, that law or regulation controls. If any applicable collective bargaining agreement requires payment of a higher wage, that agreement controls.
- C. Nonprofit organizations who are exempt from the wage requirements under 11B-33A must specify the wage the organization intends to pay to those employees who will perform direct, measurable work under the contract, and any health insurance the organization intends to provide to those employees.
- D. A contractor must not split or subdivide a contract, pay an employee through a third party, or treat an employee as a subcontractor or independent contractor, to avoid the imposition of any requirements in 11B-33A.
- E. Each contractor and subcontractor covered under 11B-33A must: certify that it is aware of and will comply with the applicable wage requirements; keep and submit any verifiable records necessary to show compliance; and conspicuously post notices, approved and/or supplied by the County, informing employees of the wage requirements.
- F. An employer must comply with Section 11B-33A during the initial term of the contract and all subsequent renewal periods and must pay an increase adjustment in this wage rate, if any, automatically effective July 1 of each year. The County will adjust the wage rate by the annual average increase in the Consumer Price Index for all urban consumers for the Washington-Baltimore metropolitan area, or successor index, for the previous calendar year and must calculate the adjustment to the nearest multiple of 5 cents.
- G. An employer must not discharge or otherwise retaliate against an employee for asserting any right or filing a complaint of a violation, under the wage requirements.
- H. The sanctions under Section 11B-33(b), that apply to noncompliance with nondiscrimination requirements, apply with equal force and scope to noncompliance with the wage requirements under 11B-33A.
- I. The County may assess liquidated damages for any noncompliance by contractor with the Section 11B-33A wage requirements at the rate of 1% per day of the total contract amount, or for a requirements contract, the estimated annual contract value, for each day of the violation. This liquidated damages amount includes the amount of any unpaid wages, with interest. In the event of a breach of contract under this paragraph, the Contractor must pay to the County liquidated damages noted above, in addition to any other remedies available to the County. Contractor and County acknowledge that damages that would result to the County as a result of a breach under this paragraph are difficult to ascertain, and that the liquidated damages provided for in this paragraph are fair and reasonable in estimating the damage to the County resulting from a breach of this paragraph by Contractor. In addition, the contractor is jointly and severally liable for any noncompliance by a subcontractor. Furthermore, Contractor agrees that an aggrieved employee, as a third-party beneficiary, may by civil action enforce the payment of wages due under the Section 11B-33A wage requirements and recover from Contractor any unpaid wages with interest, a reasonable attorney's fee, and damages for any retaliation for asserting any right or claim under the 11B-33A wage requirements.
- J. The Director may conduct random audits to assure compliance with Section 11B-33A. The Director may conduct an on-site inspection(s) for the purpose of determining compliance.
- K. If the Contractor fails, upon request by the Director, to submit documentation demonstrating compliance with Section 11B-33A to the satisfaction of the Director, the Contractor is in breach of this contract. In the event of a breach of contract under this paragraph, upon request by the County, the Contractor must pay to the County liquidated damages noted in paragraph I. above, in addition to any other remedies available to the County. Contractor and County acknowledge that damages that would result to the County as a result of a breach under this paragraph are difficult to ascertain, and that the liquidated damages provided for in this paragraph are fair and reasonable in estimating the damage to the County resulting from a breach of this paragraph by Contractor.

Wage Requirements Certification
(Montgomery County Code, Section 11B-33A)

Business Name					
Address					
City		State		Zip Code	
Phone Number		Fax Number			
E-Mail Address					

Please provide in the spaces below the contact name and information of the individual designated by your firm to monitor your compliance with the County's wage requirements, unless exempt under Section 11B-33A (b) (see section B. below):

Contact Name			Title	
Phone Number		Fax Number		
E-mail Address				

YOU MUST MARK ☒ ☐ ALL BOXES BELOW that apply in the event that you, as an "Offeror," are awarded the contract and become a "Contractor":

☐ A. Wage Requirements Compliance

This Contractor as a "covered employer" will comply with the requirements under Section 11B-33A, Wage Requirements. Contractor and its subcontractors will pay all employees not exempt under the wage requirements, and who perform direct measurable work for the County, the wage requirements effective at the time the work is performed. The proposal price(s) submitted under this solicitation include(s) sufficient funds to meet the wage requirements. A "covered employer" must quarterly (January, April, July and October for the prior quarter) submit certified payroll records for all employees, and any subcontractor employees, governed by the Wage Requirements Law, for each payroll period to the Office of Business Relations and Compliance, Attn: Wage Program Manager. These payroll records must include the following: name; address; position/title; daily straight time hours worked; daily overtime hours worked; straight time hourly pay rate; overtime hourly pay rate; any deduction for health insurance; total gross wages paid for each period; and total net wages paid after any additions and deductions for each pay period.

☐ B. Exemption Status (if applicable)

This Contractor is exempt from 11B-33A, "Wage Requirements," because it is:

1. Reserved [Intentionally left blank].

- ☐ 2. a contractor who, at the time a contract is signed: has received less than \$50,000 from the County in the most recent 12-month period; and will be entitled to receive less than \$50,000 from the County under that contract in the next 12-month period. Section 11B-33A (b) (2).
- ☐ 3. a contract with a public entity. Section 11B-33A (b) (3).
- ☐ 4. a contract with a nonprofit organization that has qualified for an exemption from federal income taxes under Section 501(c) (3) of the Internal Revenue Code. Section 11B-33A (b) (4) (**must complete item C below**).
- ☐ 5. an employer to the extent that the employer is expressly precluded from complying with this Section by the terms of any federal or state law, contract, or grant. Section 11B-33A (b) (8) (**must specify the law, or furnish a copy of the contract or grant**).

☐ C. Nonprofit Wage & Health Information

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This Contractor is a Nonprofit organization that is exempt from coverage under Section 11B-33A b) (4). Accordingly, the contractor has completed the 501(c) (3) Nonprofit Organization's Employee's Wage and Health Insurance Form which is attached. See Section 11B-33A(c) (2).

☐ D. Nonprofit's Comparison Price(s) (if desired)

This Contractor is a Nonprofit organization that is opting to pay its covered employees the hourly rate specified in the wage requirements. Accordingly, Contractor is duplicating the blank quotation sheet on which it is submitting its price(s) in the IFB, and is submitting on this duplicate form its price(s) to the County had it not opted to pay its employees the hourly rate specified in the wage requirements. For bid evaluation purposes, this price(s) will be compared to price(s) of another Nonprofit organization(s) that is paying its employees an amount consistent with its exemption from paying the hourly rate under the wage requirements. This revised information on the duplicate quotation sheet must be clearly marked as your Nonprofit organization comparison price(s). In order to compare your price(s), the revised information on the duplicate quotation sheet must be submitted with your bid, must show how the difference between your price(s) and your Nonprofit organization comparison price(s) was calculated, and will not be accepted after the bid opening date. See Section 11B-33A(c) (2).

☐ E. Wage Requirements Reduction (if applicable)

This Contractor is a "covered employer", and it desires to reduce its hourly rate paid under the wage requirements by an amount equal to, or less than, the per employee hourly cost of the employer's share of the health insurance premium. Contractor certifies that the per employee hourly cost of the employer's share of the premium for that insurance is: \$_____. See Section 11B-33A(d).

Contractor Certification

CONTRACTOR SIGNATURE: Contractor submits this certification form in accordance with Section 11B-33A of the Montgomery County Code. Contractor certifies that it, and any and all of its subcontractors that perform services under the resultant contract with the County, adheres to Section 11B-33A of the Montgomery County Code.

Authorized Signature		Title of Authorized Person	
Typed or Printed Name		Date	

**501(c) (3) Nonprofit Organization's Employee's
Wage and Health Insurance Form**

Business Name					
Address					
City		State		Zip Code	
Phone Number		Fax Number			
E-Mail Address					

Please provide below the employee labor category of all employee(s) who will perform direct measurable work under this contract, the hourly wage the organization pays for that employee labor category, and any health insurance the organization intends to provide for that employee labor category:

Employee Labor Category	Wage per Hour	Name of Health Insurance Provider(s) and Plan Name* (e.g. ABC Insurer, Inc. , HMO Medical and Dental)

NOTE: IF NO HEALTH INSURANCE PLAN IS PROVIDED PLEASE STATE "NONE".

RFP #1012283**Attachment H****Price Sheets**

Audit of the County's Financial Statements				
Section C – Scope of Services, Work Statement Parts a) through h)				
Name and Address of Offeror/Subcontractor		Proposal Date:		
		Service Being Furnished:		
Direct Labor	Hours	Hourly Rate	Cost	Totals
Partner				
Manager				
Senior				
Staff Auditor				
Other (specify)				
Direct Labor Cost Total				\$
Indirect Costs (specify indirect cost pools)	Rate	Base	Cost	
Indirect Costs Total				\$
Subcontracts (company name – services)			Cost	
Subcontracts Cost Total				\$
Other Costs (specify categories)			Cost	
Other Costs Total				\$
Total Cost				\$
Profit				\$
Total Price Proposed				\$

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Attachment H (continued)

Price Sheets

Audit of the County's Financial Statements				
Section C – Scope of Services, Work Statement Part i)				
Name and Address of Offeror/Subcontractor		Proposal Date:		
		Service Being Furnished:		
Direct Labor	Hours	Hourly Rate	Cost	Totals
Partner				
Manager				
Senior				
Staff Auditor				
Other (specify)				
Direct Labor Cost Total				\$
Indirect Costs (specify indirect cost pools)	Rate	Base	Cost	
Indirect Costs Total				\$
Subcontracts (company name – services)			Cost	
Subcontracts Cost Total				\$
Other Costs (specify categories)			Cost	
Other Costs Total				\$
Total Cost				\$
Profit				\$
Total Price Proposed				\$

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Attachment H (continued)

Price Sheets

Audit of the County's Financial Statements				
Section C – Scope of Services, Work Statement Part j)				
Name and Address of Offeror/Subcontractor		Proposal Date:		
		Service Being Furnished:		
Direct Labor	Hours	Hourly Rate	Cost	Totals
Partner				
Manager				
Senior				
Staff Auditor				
Other (specify)				
Direct Labor Cost Total				\$
Indirect Costs (specify indirect cost pools)	Rate	Base	Cost	
Indirect Costs Total				\$
Subcontracts (company name – services)			Cost	
Subcontracts Cost Total				\$
Other Costs (specify categories)			Cost	
Other Costs Total				\$
Total Cost				\$
Profit				\$
Total Price Proposed				\$

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Attachment H (continued)

Price Sheets

Audit of the County's Financial Statements				
Section C – Scope of Services, Work Statement Part k)				
Name and Address of Offeror/Subcontractor		Proposal Date:		
		Service Being Furnished:		
Direct Labor	Hours	Hourly Rate	Cost	Totals
Partner				
Manager				
Senior				
Staff Auditor				
Other (specify)				
Direct Labor Cost Total				\$
Indirect Costs (specify indirect cost pools)	Rate	Base	Cost	
Indirect Costs Total				\$
Subcontracts (company name – services)			Cost	
Subcontracts Cost Total				\$
Other Costs (specify categories)			Cost	
Other Costs Total				\$
Total Cost				\$
Profit				\$
Total Price Proposed				\$

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Attachment H (continued)

Price Sheets

Audit of the Employee Retirement Plans Financial Statements				
Section C – Scope of Services, Work Statement Parts l) through n)				
Name and Address of Offeror/Subcontractor			Proposal Date:	
			Service Being Furnished:	
Direct Labor	Hours	Hourly Rate	Cost	Totals
Partner				
Manager				
Senior				
Staff Auditor				
Other (specify)				
Direct Labor Cost Total				\$
Indirect Costs (specify indirect cost pools)	Rate	Base	Cost	
Indirect Costs Total				\$
Subcontracts (company name – services)			Cost	
Subcontracts Cost Total				\$
Other Costs (specify categories)			Cost	
Other Costs Total				\$
Total Cost				\$
Profit				\$
Total Price Proposed				\$

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Attachment H (continued)

Price Sheets

Audit of the Montgomery County Union Employees Deferred Compensation Plan Financial Statements				
Section C – Scope of Services, Work Statement Part o)				
Name and Address of Offeror/Subcontractor		Proposal Date:		
		Service Being Furnished:		
Direct Labor	Hours	Hourly Rate	Cost	Totals
Partner				
Manager				
Senior				
Staff Auditor				
Other (specify)				
Direct Labor Cost Total				\$
Indirect Costs (specify indirect cost pools)	Rate	Base	Cost	
Indirect Costs Total				\$
Subcontracts (company name – services)			Cost	
Subcontracts Cost Total				\$
Other Costs (specify categories)			Cost	
Other Costs Total				\$
Total Cost				\$
Profit				\$
Total Price Proposed				\$